

Integrity + Quality + Clarity

# AGED CARE FINANCIAL PERFORMANCE BENCHMARKS

# PARTICIPANT'S KIT

Updated 15 December 2016

Thank you for agreeing to participate in the StewartBrown Aged Care Financial Performance Survey. To assist you in fulfilling your responsibilities as a participant in this survey, we have prepared this Participant's Kit.

The kit contains the following resources:

- Contact details
- Survey timetable
- Line item definitions and pro-forma data entry forms

#### Validity of data provided by participants

The integrity of the survey and its results relies upon the integrity of the data provided by participants in the survey as well as the data cleansing procedures undertaken by StewartBrown. It is imperative that all participants take great care to ensure that data is provided in the format required and that income and expense allocations are in line with the line item definitions provided in this kit. If participants are not sure about a particular line item definition or where a particular item of income and expense should be allocated then they should contact us for clarification.

It is also important for participants to inform us if there is a change in circumstances surrounding the operations of a facility. This would include things such as additional places being added, beds being shut down for refurbishment or co-located facilities being amalgamated. Any of these circumstances or others like it that significantly affect the results of the operations should be communicated to us when you send the data. This will assist us to understand the data and why these changes are occurring. In certain circumstances we may decide to exclude the data from the survey for a period, though you would still receive a report on the facility with comparisons to survey data.

#### Data collection

It is important to the survey process that feedback is given to participants on a timely fashion. Our aim is to provide a one month turnaround of the data. That is, we will process the data and report on it within a month of the deadline for submission. Delays will occur however if the submission of data is delayed. If it appears likely that the deadline for data submission cannot be met please contact us so that we can make necessary arrangements for the timely delivery of the information.

#### Training and assistance

We would be pleased to provide assistance to the staff completing the data collection forms to make this task as painless as possible. This might involve a site visit or telephone conference to review the line item definitions and how your current chart of accounts should be mapped to the data collection forms. Please contact us if you wish to receive this assistance.

#### Continuous improvement

StewartBrown is committed to the continuous improvement of this survey service. To this end we would be pleased to receive any suggestions for improvements to the process and the reports provided. We would also be pleased to receive suggestions for special survey topics.

### Privacy and Confidentiality

We are committed to ensuring that all information provided to us by participants is kept totally private. Participants also have a role in ensuring that the information received by them in the form of a report is also kept confidential. To this end we have reproduced the privacy and confidentiality provisions contained in the terms and conditions of participating in the survey.

#### 3.6 **Privacy Policy**

StewartBrown will be collecting financial data from organisations with the purpose of providing benchmarks and other summary reports to participants and industry bodies. We will not be collecting personal information, but rather corporate data and as such we are not bound by the National Privacy Principles or the Privacy Act 1998. We will however still be abiding by these National Privacy Principles with respect to the data and other information collected, as we are committed to ensuring the highest level of privacy over the information collected. In accordance with these principles:

- (a) No report received by a participant will identify other participants by name. In general all comparative information will be in aggregate format, that is, it will be an average of a number of other participating organisations.
- (b) Any information provided to third parties such as industry groups will only be in aggregate format and can only be used for the purpose of policy development or lobbying Government agencies.
- (c) Only data and other information necessary to produce the survey will be collected from participants
- (d) All information collected will be stored in a secure manner
- (e) Where information is shared between participating organisations as a result of contact being facilitated by StewartBrown, such sharing will be done on the understanding that the terms and conditions relating to Privacy and confidentiality are adhered to by the parties involved.

# 3.7 Confidentiality of Information

StewartBrown and all participants will abide by the following with respect to confidentiality of information collected or produced as part of the survey:

- (a) For training and marketing purposes, StewartBrown has the right to publish data resulting from the survey as examples of the benchmarking process however such examples will not identify any of the participating organisations.
- (b) All data and material provided by participants shall be kept confidential by StewartBrown at all times.
- (c) Any material provided to third parties such as industry groups under contract to any such group will not identify any individual participant.
- (d) Any report or material provided to participants as part of the survey process will be kept confidential by the participant.
- (e) Where StewartBrown facilitates contact between participants to discuss the survey results, such discussions and any information shared between participants will be kept confidential by the participants.

# 3.8 Copyright Issues

Unauthorised copying of any material or report produced by StewartBrown as part of the survey process is not permitted. Copying and distribution of such material will only be permitted after receiving the express written permission of StewartBrown.

The materials and reports deemed to be included in the survey process include, but are not limited to:

- Registration Kit
- Participant's Kit
- Training material
- Promotional material
- Line item definitions
- Quarterly or special reports
- Data collection forms

Participants can copy the quarterly or special reports for internal distribution to management and Directors as long as the recipients are made aware of the privacy, confidentiality and copyright provisions of these terms and conditions and they agree to abide by them.

#### General

Once again we thank participants for their support in this process. Please contact us if you have any questions about the process or anything that might be contained in this kit.

# Survey Timetable

Quarter	Deadline for data submission	Due date for Survey distribution		
September	31 October	15 December		
December	31 January	28 February		
March	30 April	31 May		
June	31 August	30 September		

Note: There are a number of reasons for the delay of the June survey results:

- We try and ensure that the data used for the full year survey is based on audited accounts. This helps to ensure a higher level of data integrity
- Due to year end pressures on finance departments, experience has told us that the submission of data is delayed as a result
- We want to include as many facilities as possible in the full year survey. During the year fewer facilities participate in each survey as we cut-off data collection at an earlier date. A number of participants send in data later however this data is not included in the database. For the June survey we endeavor to facilitate the inclusion of these late submitters.

We understand that this extension of time is a compromise between ensuring maximum participation, data integrity and timely reporting, however we feel that the correct balance has been reached. Any feedback on this would be appreciated.

It is critical that deadlines be adhered to by all participants to allow for the timely entering of data and distribution of reports. If any organisation finds that they cannot meet these deadlines please let us know as soon as possible.

### **Contact Details**

The following is a comprehensive list of contact details for participants:

#### **Postal Address:**

Attention: David Sinclair or Vicky Stimson StewartBrown. PO Box 5515 CHATSWOOD NSW 2067

#### **Street Address:**

Attention: David Sinclair or Vicky Stimson StewartBrown. Level 2, Tower 1 495 Victoria Avenue CHATSWOOD NSW 2067

Telephone:(02) 9412 3033Facsimile:(02) 9411 3242

# **Project Contacts**

Grant Corderoy	Project Partner	email - grant.corderoy@stewartbrown.com.au
David Sinclair	Project Manager	email - david.sinclair@stewartbrown.com.au
Vicky Stimson	Administration	email – <u>vicky.stimson@stewartbrown.com.au</u>

Further information regarding this service and other services provided by our firm can also be found on our web site at <u>www.stewartbrown.com.au</u>

**Definition & description** 

	Inclusions	Exclusions
CARE SECTION		
INCOME		
RESIDENTS		
Basic daily fee		Excludes accommodation charges (which are in lieu of entry
	Includes basic daily fee and/or respite fees.	contributions); means-tested care fee; extra/optional services
		charges
Extra or optional service fees	Additional daily fees charged to residents in an extra services place and/or for additional	Show "claw-back" by Government under subsidies.
•	services purchased by the resident. <b>DO NOT use this line for other/sundry income.</b>	, ,
	Sundry/other income is to be included in Provider income.	
Income - residents	Total facility care income received from residents	
GOVERNMENT		
Government subsidies - care	Include care subsidy, pensioner supplement (paid to those residents who entered the facility	This should exclude all accommodation, concessional, supported
	prior to March 2008), respite subsidy, enteral feeding supplement, oxygen supplement,	or assisted resident supplements and top-up supplements as we
	hardship supplement, Ex-Hostel supplement, and income tested fee subsidy reduction, extra	as the transitional accommodation supplement paid to low care
	services subsidy reductions, conditional adjustment payment, clean energy supplement,	residents who have entered a facility post 20 March 2008. Please
	veterans supplement, dementia supplement, workforce supplement, payroll tax supplement,	make sure these are included in the accommodation income
	charge exempt supplement, residential respite incentive,	supplement area below.
Means-tested care fee	Includes income tested fees (offset against ACFI subsidy)	
Grants - not capital	Government grants of a non-capital nature. This will include items such as training grants and	Capital grants of a capital nature (refer provider income)
	other expense reimbursement type of grant.	
Income - government	Total facility care income received from the government	
TOTAL INCOME	CARE TOTAL INCOME RECEIVED (RESIDENTS AND THE GOVERNMENT)	
TOTAL INCOME CARE EXPENDITURE	CARE TOTAL INCOME RECEIVED (RESIDENTS AND THE GOVERNMENT)	
CARE EXPENDITURE	CARE TOTAL INCOME RECEIVED (RESIDENTS AND THE GOVERNMENT)	
CARE EXPENDITURE CARE SERVICES	CARE TOTAL INCOME RECEIVED (RESIDENTS AND THE GOVERNMENT)	
CARE EXPENDITURE CARE SERVICES Labour costs		Share of workers compensation premium
CARE EXPENDITURE CARE SERVICES	Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses	Share of workers compensation premium
CARE EXPENDITURE CARE SERVICES Labour costs	Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses and wages paid to, or in respect of, care management staff. Typically this would be the DON,	Share of workers compensation premium
CARE EXPENDITURE CARE SERVICES Labour costs	Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses and wages paid to, or in respect of, care management staff. Typically this would be the DON, DDON, Facility Manager, Clinical Manager and in some cases a specialist position relating to	Share of workers compensation premium
CARE EXPENDITURE CARE SERVICES Labour costs	Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses and wages paid to, or in respect of, care management staff. Typically this would be the DON, DDON, Facility Manager, Clinical Manager and in some cases a specialist position relating to care plans or ACFI assessments. This would also include an allocation of the costs of this	Share of workers compensation premium
CARE EXPENDITURE CARE SERVICES Labour costs	Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses and wages paid to, or in respect of, care management staff. Typically this would be the DON, DDON, Facility Manager, Clinical Manager and in some cases a specialist position relating to	Share of workers compensation premium
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CARE EXPENDITURE CARE SERVICES Labour costs	Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses and wages paid to, or in respect of, care management staff. Typically this would be the DON, DDON, Facility Manager, Clinical Manager and in some cases a specialist position relating to care plans or ACFI assessments. This would also include an allocation of the costs of this position should it be shared between facilities but typically these would be included as part of	Share of workers compensation premium
CARE EXPENDITURE CARE SERVICES Labour costs Care management	Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses and wages paid to, or in respect of, care management staff. Typically this would be the DON, DDON, Facility Manager, Clinical Manager and in some cases a specialist position relating to care plans or ACFI assessments. This would also include an allocation of the costs of this position should it be shared between facilities but typically these would be included as part of the administration recharge. DO NOT allocate between administration wages and care management. Total cost of facility manager should be allocated to this position.	
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CARE EXPENDITURE CARE SERVICES Labour costs Care management Registered nurses	Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses and wages paid to, or in respect of, care management staff. Typically this would be the DON, DDON, Facility Manager, Clinical Manager and in some cases a specialist position relating to care plans or ACFI assessments. This would also include an allocation of the costs of this position should it be shared between facilities but typically these would be included as part of the administration recharge. DO NOT allocate between administration wages and care management. Total cost of facility manager should be allocated to this position. Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses and wages paid to, or in respect of, registered nurses	Share of workers compensation premium
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CARE EXPENDITURE CARE SERVICES Labour costs Care management Registered nurses Enrolled and certified nurses	Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses and wages paid to, or in respect of, care management staff. Typically this would be the DON, DDON, Facility Manager, Clinical Manager and in some cases a specialist position relating to care plans or ACFI assessments. This would also include an allocation of the costs of this position should it be shared between facilities but typically these would be included as part of the administration recharge. DO NOT allocate between administration wages and care management. Total cost of facility manager should be allocated to this position. Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses and wages paid to, or in respect of, registered nurses Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses and wages paid to, or in respect of, AIN's and EN's	Share of workers compensation premium Share of workers compensation premium
CARE EXPENDITURE CARE SERVICES Labour costs Care management Registered nurses	Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses and wages paid to, or in respect of, care management staff. Typically this would be the DON, DDON, Facility Manager, Clinical Manager and in some cases a specialist position relating to care plans or ACFI assessments. This would also include an allocation of the costs of this position should it be shared between facilities but typically these would be included as part of the administration recharge. DO NOT allocate between administration wages and care management. Total cost of facility manager should be allocated to this position. Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses and wages paid to, or in respect of, registered nurses Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses and wages paid to, or in respect of, AIN's and EN's Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses	Share of workers compensation premium
CARE EXPENDITURE CARE SERVICES Labour costs Care management Registered nurses Enrolled and certified nurses Other nurses/personal care staff	Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses and wages paid to, or in respect of, care management staff. Typically this would be the DON, DDON, Facility Manager, Clinical Manager and in some cases a specialist position relating to care plans or ACFI assessments. This would also include an allocation of the costs of this position should it be shared between facilities but typically these would be included as part of the administration recharge. DO NOT allocate between administration wages and care management. Total cost of facility manager should be allocated to this position. Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses and wages paid to, or in respect of, registered nurses Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses and wages paid to, or in respect of, AIN's and EN's Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses and wages paid to, or in respect of, other nursing and/or personal care staff	Share of workers compensation premium Share of workers compensation premium Share of workers compensation premium
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CARE EXPENDITURE CARE SERVICES Labour costs Care management Registered nurses Enrolled and certified nurses Other nurses/personal care staff	Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses and wages paid to, or in respect of, care management staff. Typically this would be the DON, DDON, Facility Manager, Clinical Manager and in some cases a specialist position relating to care plans or ACFI assessments. This would also include an allocation of the costs of this position should it be shared between facilities but typically these would be included as part of the administration recharge. DO NOT allocate between administration wages and care management. Total cost of facility manager should be allocated to this position. Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses and wages paid to, or in respect of, registered nurses Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses and wages paid to, or in respect of, AIN's and EN's Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses and wages paid to, or in respect of, other nursing and/or personal care staff Wages, allowances, leave, fringe benefits, superannuation cost, workers compensation excesses and wages paid to, or in respect of, diversional therapy, physiotherapy, podiatry and	Share of workers compensation premium Share of workers compensation premium Share of workers compensation premium
CARE EXPENDITURE CARE SERVICES Labour costs Care management Registered nurses Enrolled and certified nurses Other nurses/personal care staff	Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses and wages paid to, or in respect of, care management staff. Typically this would be the DON, DDON, Facility Manager, Clinical Manager and in some cases a specialist position relating to care plans or ACFI assessments. This would also include an allocation of the costs of this position should it be shared between facilities but typically these would be included as part of the administration recharge. DO NOT allocate between administration wages and care management. Total cost of facility manager should be allocated to this position. Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses and wages paid to, or in respect of, registered nurses Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses and wages paid to, or in respect of, AIN's and EN's Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses and wages paid to, or in respect of, other nursing and/or personal care staff Wages, allowances, leave, fringe benefits, superannuation cost, workers compensation	Share of workers compensation premium Share of workers compensation premium Share of workers compensation premium
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#### AGED CARE FINANCIAL PERFORMANCE SURVEY

**DEFINITIONS FOR DATA INPUT - RESIDENTIAL AGED CARE** 

	Inclusions	Exclusions
Medical & incontinence supplies	Cost of incontinence systems and supplies and cost of medication and other medical supplies	
	such as bandages, ointments, as well as the cost of packaging and distributing the medication	
	such as Webster or similar system.	
Chaplaincy	Cost of providing a chaplain or religious services to residents.	
Other resident care	Other sundry items relating to resident care - include cost of therapy supplies, activity costs,	
	unrecovered cost of bus hire, public telephone cost, entertainment etc. Also include cost of	
	medical gases and enteral feeding costs.	
Expenditure - care services	Total care services expenditure - (Labour and Other Costs)	
Care costs as a % of care income HOTEL SERVICES	The total care costs over the total care income	
CATERING		
Labour costs	Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses	Workers compensation premium.
	and wages paid to, or in respect of, catering staff	
Consumables	Cost of all consumable supplies used in the preparation and serving of resident, staff and	Paper products and cleaning products used in the kitchen.
	visitor meals. Includes crockery and cutlery, nutritional supplements and cooking utensils.	op of the second s
Contract catering	Cost of contract catering services where this service is contracted to a third party. This will	
Ũ	include the costs when the contractor uses an in-house kitchen and employs the kitchen staff	
	under the contract. This also includes the situation where a shared kitchen provides catering	
	services to multiple facilities in the organisation and allocates costs as if it was a contract	
	service	
Income from sale of meals	Income received from sale of meals to staff, visitors and others.	
Total catering	Total Catering Costs	
CLEANING		
Labour costs	Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses	Workers compensation premium
	and wages paid to, or in respect of, cleaning staff	
Consumables	All cleaning materials including solvents, liquid and powder cleansers, brooms, mops, buckets,	
	paper towels, toilet rolls etc.	
Contract cleaning	Cost of permanent or casual contract cleaning services. Include carpet cleaning and window	
	cleaning services.	
Total cleaning	Total Cleaning Costs	
LAUNDRY		
Labour costs	Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses	Workers compensation premium
	and wages paid to, or in respect of, cleaning staff	
Consumables	Cost of all consumables used in washing and drying clothes and bedding as well as replacement	
	bedding and linen items.	
Contract laundry	Cost of contract laundry service, if applicable.	
Total laundry	Total laundry Costs	
Expenditure - hotel services	Total expenditure for the hotel services - (Catering, Cleaning and Laundry)	



	Inclusions	Exclusions
UTILITIES		
Electricity	Electricity costs associated with the facility - may be an apportionment of total electricity cost	
	if one bill is shared among a number of facilities.	
Gas	Cost of gas including that used by kitchen.	Medical gases such as oxygen.
Rates	All council rates including land and water.	Garbage removal and tip fees.
Rubbish removal	Garbage removal, hazardous materials and toxic waste removal, including council and other	
	third party contractors. Include tip fees.	
Expenditure - utilities	Total expenditure for utilities	
ADMINISTRATION AND SUPPORT SERVICE	S	
Administration recharges	Apportionment of administration costs from the Organisation's administration cost centre	
	and/or corporate head office - if applicable.	
Labour costs - Administration	Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses	Workers compensation premium. Labour costs associate with the
	and wages paid to, or in respect of, administration and clerical staff employed directly by or	facility/care management. This should appear in Care management
	charged directly to the residential care facility.	labour costs as part of resident care expenses. For facility
		manager/care manager no allocation should be made against
		administration
Other administration costs	Includes all other administration line items including, advertising for staff, accounting fees,	Administration charge, workers compensation premiums.
	accreditation costs, audit fees, computer expenses including maintenance contracts on	
	hardware and software, consulting fees, general expenses, legal fees, postage & courier,	
	printing & stationery, recruitment costs, safety management (OH&S), subscription & library	
	costs, telephone, travel & accommodation.	
Workers' compensation	Total workers compensation premium paid for staff employed at the facility	
Quality & education - labour costs	Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses	Wages and associated costs of those attending education sessions,
	and wages paid to, or in respect of personnel carrying our duties such as education, quality	quality or OH&S meetings etc. These should be included in the wage
	control, quality improvement, policy development and WH&S.	cost area normally associated with the attendees.
Quality & advection ather	All other costs associated with areas such as education, quality control and improvement,	
Quality & education - other	policy development and WH&S. This will include the cost of consultants, materials, software	
	(not capitalised) or course costs for courses run by 3rd parties.	
	(not capitalised) or course costs for courses run by ard parties.	
Insurances	All insurances except workers compensation.	Workers compensation insurance
Expenditure - other services	Total expenditure - administration & support services	
	TOTAL CARE EXPENDITURE - CARE SERVICES, HOTEL SERVICES, UTILITIES & ADMIN &	
TOTAL CARE EXPENDITURE	SUPPORT SERVICES EXPENDITURE	
CARE RESULT	TOTAL CARE INCOME LESS TOTAL CARE EXPENDITURE	



Inclusions

Exclusions

A COON ANA OD A TIONI SECTION		
ACCOMMODATION SECTION		
NCOME		
RESIDENTS		
Accommodation charges	Accommodation charges received	
Daily accommodation payments		
Bond - retentions	Retention income from accommodation bonds. Also include periodic bond payments (including	
	the interest portion if this is not separately allocated)	
Bond/RAD - interest income	Interest charged to residents on late bonds.	
Accommodation income - residents	Total accommodation income received from residents	
GOVERNMENT		
Government supplements - accom.	Accommodation supplement, concessional supplement, transitional accommodation	If significant refurbished facility then the accommodation
	supplement, transitional supplement and any accommodation top-up supplements, homeless	supplement amount is entered in the significant refurbishment
	supplement, viability supplement.	supplement line below
Significant refurbishment supplement	If the facility is classed as significantly refurbished this is full amount received for the	
<b>c</b>	accommodation supplement	
Accommodation income - government	Total accommodation income received from the government	
Supported resident ratio if significant	If the facility is classed as significantly refurbished then please supply the supported resident	
refurbished facility	ratio as at the end of the survey period	
CCOMMODATION TOTAL INCOME	ACCOMMODATION TOTAL INCOME RECEIVED (RESIDENTS AND THE GOVERNMENT)	
CCOMMODATION EXPENDITURE		
Labour costs	Wages, allowances, leave, fringe benefits, superannuation, workers compensation excesses	Workers compensation premium
	and wages paid to, or in respect of, maintenance and grounds staff.	
Repairs & maintenance	Materials and other third party costs in maintaining and repairing the assets of the facility.	
	Contract labour for repairs and maintenance (under one-off arrangement). This should also	
	include costs of any long term maintenance contracts. Will also include items such as fire	
	protection, pest control, security and minor asset purchases or replacements.	
Motor vehicle expenses	All costs associated with operating, maintaining and repairing the organisation's motor	
	vehicles.	
Depreciation - building	Building depreciation	
Depreciation - non building	Depreciation expense relating to plant, equipment, furniture, fittings and other non-fixed items	Depreciation of buildings and impairment charges
	of a capital nature including motor vehicles and computer equipment.	
Property rental	Property rent paid to the owner of the aged care facility or for offices or other buildings utilised	
	by the facility.	
Refurbishment	These are the costs associated with repairing a room when a person leaves or has been in a	These costs should not include the cost of major re-modelling or re
	room for a long period where these costs have not been capitalised. They would include re-	fits to rooms such as major upgrades of bathrooms or other
	painting, some carpet replacement, replacement of light fittings and other minor	structural changes. Such costs would generally be capitalised.
	replacements. Also commonly described as room changeover costs.	
	TEDIALEMENTS, AISO COMMONIV DESCRIDED AS LOOM CHANGEOVER COSTS.	
Bond/RAD interest expense	This is the interest paid to outgoing residents or their estates in compliance with the Aged Care	Interest paid on borrowings
Bond/RAD interest expense	This is the interest paid to outgoing residents or their estates in compliance with the Aged Care Act with respect to the regulated delay in paying their bonds.	Interest paid on borrowings
Bond/RAD interest expense Expenditure - accommodation	This is the interest paid to outgoing residents or their estates in compliance with the Aged Care	Interest paid on borrowings



PROVIDER SECTION         INCOME         Donations, bequests & fundraising       Large donations and bequests where money has been received specifically for a particular facility. Also include bequest or donated funds that has been used to "subsidise" the operations of a facility. Some facilities may have a significant fundraising operation including income from fundraising balls and others such even as orchemes. Income from these sources, where they are attributable to a specific facility. Some facilities may have a significant fundraising operation including income that can be attributable to a specific facility.       I arge donations and bequests that were i generally rather than a specific facility. Government grants of a capital nature         Grants - capital       Government grants of a capital nature       Government grants of a capital nature       Government grants of a capital nature         Investment income - interest       Interest on investments that can be attributable to the facility. May include profit from sale of more used interest to facilities any have as one, distributions from managed funds and dividend income. In all likelihood these items will not be allocated to an individual facility but if they are then they should be includeed at this line item. All other sundry income. Will include profit on sale of property, plant & equipment, insurance and other such evense.       Interest paid on accommodation bonds p         Sundry income       Interest paid on any borrowings or credit facilities. This would include commercial borrowings as well as borrowings form related parties.       Interest paid on accommodation bonds p         Nother provider expenses       Will include board expenses, lorses on sale of property, pl		DEFINITIONS FOR DATA INPUT - RESIDENTIAL AGED CARE Inclusions	Exclusions
NOME       Large donations and bequests where money has been received specifically for a particular facility. Also include bequest or donated funds that has been used to "subsidise" the generally rather than a specific facility. Also include bequest or donated funds that has been used to "subsidise" the generally rather than a specific facility. Some facility. Some facility some facility some facility. Some facility sould be included here. All fundraising operation including income that can be attributable to a specific facility. If it is the practice to allocate information income in income that can be attributable to an individual facility.       Government grants of a capital nature       Government income)       Interest on investments that can be attributable to a specific facility. If it is the practice to allocate innormal profit and loss account. This income will be excluded from our EBITOA calculation.       Interest charged on late bonds         Investment income - other       All other investment income that is allocated to the facility. May include profit from sale of income. In all likelihood these items will no be allocated to an individual facility but if they are they should he included at this line item.       Interest paid on accommodation bonds persection sale of property, plant & equipment, insurance and other recoveries.       Interest paid on any borrowings or credit facility sasets       Interest paid on accommodation bonds persection bonds         Interest provider       Interest paid on any borrowings from related parties.       Interest paid on accommodation bonds persectin should be compresented pa		Inclusions	Exclusions
Donations, bequests & fundraising       Large donations and bequests where money has been received specifically for a particular facility. Also include bequest or donated funds that has been used to "subsidise" the generation including income from fundraising balls and other such events or schemes. Income from these sources, where they are attributable to a specific facility.       Large donations and bequests that were in generation including income from fundraising balls and other such events or schemes. Income from these sources, where they are attributable to an individual facility.       Large donations and bequests that were in generation including income that can be attributable to an individual facility.         Grants - capital       Government grants of a capital nature       Government grants of a capital nature       Government grants of a non-capital nature         Investment income - interest       Interest on investments than please include there. This is to assist in reconciling this form to your normal profit and loss account. This income will be excluded from our EBITDA calculation.       Government grants of a non-capital nature         Sundry income       All other investment income that is allocated to the facility. May include profit from sale of investments, fair value adjustments on share, distributions from managed funds and dividend income. In all likelihood these items will not be allocated to an individual facility but if they are then they should be included at this line item.         Sundry income       Total Income - provider         VERNDITURE       Total Income - provider         Other provider expenses       Will include board expenses, fundraising expenses, losses on sale of property, pl			
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operations of a facility. Some facilities may have a significant fundraising operation including income from fundraising balls and other such vents or schemes. Income from these sources, where they are attributable to a specific facility should be included here. All fundraising income they are attributable to an individual facility.         Grants - capital       Government grants of a capital nature         Investment income - interest       Interest on investments that can be attributable to the facility. If it is the practice to allocate interest to facilities then please include it here. This is to assist in reconciling this form to your normal profit and loss account. This income will be excluded from our EBITDA calculation.         Investment income - other       All other investment income that is allocated to the facility. May include profit from sale of investments, fair value adjustments on shares, distributions from managed funds and dividend income. In all likelihood these items will not be allocated to an individual facility but if they are then stundy income. Will include profit on sale of property, plant & equipment, insurance and other recoveries.         and other recoveries.       Total Income - provider         XPENDITUDE       Total Income - provider         Will include board expenses, fundraising expenses, losses on sale of property, plant and equipment etc.       Interest paid on accommodation bonds p         Impairment       Impairment charge against the facility's assets       Interest paid on accommodation bonds p         "Capital" administration charge. All administration c			
income from fundraising balls and other such events or schemes. Income from these sources, where they are attributable to a specific facility should be included here. All fundraising income that can be attributable to a specific facility.       Government grants of a non-capital nature         Grants - capital       Government grants of a capital nature       Government grants of a capital nature         Investment income - interest       Interest on investments that can be attributable to the facility. If it is the practice to allocate interest to facilities then please include it here. This is to assist in reconciling this form to your normal profit and loss account. This income will be excluded from our EBITDA calculation.       Interest charged on late bonds         Investment income - other       All other investment income that is allocated to the facility. May include profit from sale of investments, fair value adjustments on shares, distributions from managed funds and dividend income. In all likelihood these items will not be allocated to an individual facility but if they are they should he included at this line item.       Interest paid on any borrowings or credit facilities. This would include commercial borrowings as well as borrowings from related parties.         Other provider expenses       Will include board expenses, fundraising expenses, losses on sale of property, plant and equipment etc.       Interest paid on accommodation bonds p         Impairment       Impairment charge against the facility's assets       Interest paid on accommodation bonds p       "Capital" administration charge. All adm			Benerally rather than a speenle radinty.
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Grants - capital       income that can be attributable to an individual facility.       Government grants of a capital nature       Government grants of a non-capital nature         Investment income - interest       Interest on investments that can be attributable to the facility. If it is the practice to allocate       Interest charged on late bonds         Investment income - other       All other investment income that is allocated to the facility. May include profit from sale of       Investment, fair value adjustments on shares, distributions from managed funds and dividend       Interest charged on late bonds         Sundry income       All other investment this line item       All other recoveries.       Interest paid on any borrowings or credit facilities. This would include commercial borrowings       Interest paid on accommodation bonds p         Interest expense - other       Interest paid on any borrowings or credit facilities. This would include commercial borrowings       Interest paid on accommodation bonds p         Other provider expenses       Will include board expenses, losses on sale of property, plant and equipment etc.       Interest paid on accommodation bonds p         Impairment       Impairment charge against the facility's assets       Interest call the charge against the facility's assets         Xpend			
Grants - capital       Government grants of a capital nature       Government grants of a non-capital nature         Investment income - interest       Interest on investments that can be attributable to the facility. If it is the practice to allocate interest to facilities then please include it here. This is to assist in reconciling this form to your normal profit and loss account. This income will be excluded from our EBITDA calculation.       Interest charged on late bonds         Investment income - other       All other investments is allocated to the facility. May include profit from sale of investments, fair value adjustments on shares, distributions from managed funds and dividend income. In all likelihood these items will not be allocated to an individual facility but if they are then they should be included at this line item.       All other sundry income. Will include profit on sale of property, plant & equipment, insurance and other recoveries.         Sundry income       Total Income - provider       Total Income - provider         VPENDITURE       Interest paid on any borrowings or credit facilities. This would include commercial borrowings as well as borrowings from related parties.       Interest paid on accommodation bonds p         Other provider expenses       Will include board expenses, fundraising expenses, losses on sale of property, plant and equipment etc.       Interest paid on accommodation bonds p         Impairment       Impairment charge against the facility's assets       Interest paid on accommodation bonds p         "capital" administration charge. All administration charge. All administration charge. All administration charge. All administratio			
Government grants of a capital nature       government income)         Investment income - interest       Interest on investments that can be attributable to the facility. If it is the practice to allocate         Investment income - interest       Interest on investments that can be attributable to the facility. If it is the practice to allocate         Investment income - other       All other investment income that is allocated to the facility. May include profit from sale of         Investment income       All other investment income that is allocated to an individual facility but if they are         then they should be included at this line item       All other sundry income. Will include profit on sale of property, plant & equipment, insurance         and other recoveries.       All other recoveries.         recome - provider       Total Income - provider         XPENDITURE       Interest paid on any borrowings or credit facilities. This would include commercial borrowings         as well as borrowings from related parties.       Interest paid on accommodation bonds p         Other provider expenses       Will include board expenses, londraising expenses, losses on sale of property, plant and         Impairment       Impairment charge against the facility's assets         xpenditure - provider       Total Expenditure - provider		income that can be attributable to an individual facility.	
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interest to facilities then please include it here. This is to assist in reconciling this form to your normal profit and loss account. This income will be excluded from our EBITDA calculation.         Investment income - other       All other investment income that is allocated to the facility. May include profit from sale of investments, fair value adjustments on shares, distributions from managed funds and dividend income. In all likelihood these items will not be allocated to an individual facility but if they are then they should he include at this line item.         Sundry income       All other sundry income. Will include profit on sale of property, plant & equipment, insurance and other recoveries. <i>nome - provider</i> Total Income - provider         Suppenditure - provider expenses       Interest paid on any borrowings or credit facilities. This would include commercial borrowings as well as borrowings from related parties.         Other provider expenses       Will include board expenses, fundraising expenses, losses on sale of property, plant and equipment etc.         Impairment       Impairment charge against the facility's assets         Impairment       Impairment charge against the facility's assets		Government grants of a capital nature	government income)
Investment income - other       All other investment income that is allocated to the facility. May include profit from sale of investments, fair value adjustments on shares, distributions from managed funds and dividend income. In all likelihood these items will not be allocated to an individual facility but if they are then they should he included at this line item.         Sundry income       All other sundry income. Will include profit on sale of property, plant & equipment, insurance and other recoveries.         normal provider       Total Income - provider         SYPENDITURE       Interest paid on any borrowings from related parties.         Other provider expenses       Will include board expenses, fundraising expenses, losses on sale of property, plant and equipment etc.         Impairment       Impairment charge against the facility's assets         Impairment       Impairment charge against the facility's assets	vestment income - interest	Interest on investments that can be attributable to the facility. If it is the practice to allocate	Interest charged on late bonds
Investment income - other       All other investment income that is allocated to the facility. May include profit from sale of investments, fair value adjustments on shares, distributions from managed funds and dividend income. In all likelihood these items will not be allocated to an individual facility but if they are then they should be included at this line item.         Sundry income       All other sundry income. Will include profit on sale of property, plant & equipment, insurance and other recoveries. <i>ncome - provider</i> Total Income - provider         EXPENDITURE       Interest paid on any borrowings or credit facilities. This would include commercial borrowings as well as borrowings from related parties.         Other provider expenses       Will include board expenses, fundraising expenses, losses on sale of property, plant and equipment etc.         Impairment       Impairment charge against the facility's assets         Total Expenditure - provider       Total Expenditure - provider		interest to facilities then please include it here. This is to assist in reconciling this form to your	
investments, fair value adjustments on shares, distributions from managed funds and dividend income. In all likelihood these items will not be allocated to an individual facility but if they are then they should he included at this line item.         Sundry income       All other sundry income. Will include profit on sale of property, plant & equipment, insurance and other recoveries.         ncome - provider       Total Income - provider         EXPENDITURE       Interest paid on any borrowings or credit facilities. This would include commercial borrowings as well as borrowings from related parties.         Other provider expenses       Will include board expenses, fundraising expenses, losses on sale of property, plant and equipment etc.         Impairment       Impairment charge against the facility's assets         Total Expenditure - provider       Total Expenditure - provider		normal profit and loss account. This income will be excluded from our EBITDA calculation.	
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Sundry income       then they should be included at this line item.         All other sundry income. Will include profit on sale of property, plant & equipment, insurance and other recoveries.         neome - provider       Total Income - provider         XPENDITURE       Interest paid on any borrowings or credit facilities. This would include commercial borrowings as well as borrowings from related parties.         Other provider expenses       Will include board expenses, fundraising expenses, losses on sale of property, plant and equipment etc.         Impairment       Impairment charge against the facility's assets         Total Expenditure - provider       Total Expenditure - provider		investments, fair value adjustments on shares, distributions from managed funds and dividend	
Sundry income       All other sundry income. Will include profit on sale of property, plant & equipment, insurance and other recoveries.         ncome - provider       Total Income - provider         EXPENDITURE       Interest paid on any borrowings or credit facilities. This would include commercial borrowings as well as borrowings from related parties.         Other provider expenses       Will include board expenses, fundraising expenses, losses on sale of property, plant and equipment etc.         Impairment       Impairment charge against the facility's assets         Expenditure - provider       Total Expenditure - provider		income. In all likelihood these items will not be allocated to an individual facility but if they are	
and other recoveries.         ncome - provider         EXPENDITURE         Interest expense - other         Interest expenses - other         Other provider expenses         Will include board expenses, fundraising expenses, losses on sale of property, plant and equipment etc.         Impairment         Impairment         Impairment         Total Expenditure - provider		then they should be included at this line item.	
Income - provider       Total Income - provider         EXPENDITURE       Interest paid on any borrowings or credit facilities. This would include commercial borrowings as well as borrowings from related parties.       Interest paid on accommodation bonds p         Other provider expenses       Will include board expenses, fundraising expenses, losses on sale of property, plant and equipment etc.       Interest paid on accommodation bonds p         Impairment       Impairment charge against the facility's assets       should now be allocated to the Administration charge.         Expenditure - provider       Total Expenditure - provider       Total Expenditure - provider	ndry income		
XPENDITURE         Interest expense - other         Interest expense - other         Other provider expenses         Will include board expenses, fundraising expenses, losses on sale of property, plant and equipment etc.         Impairment	.,		
Interest expense - other       Interest paid on any borrowings or credit facilities. This would include commercial borrowings       Interest paid on accommodation bonds p         Other provider expenses       Will include board expenses, fundraising expenses, losses on sale of property, plant and equipment etc.       Interest paid on accommodation bonds p         Impairment       Impairment charge against the facility's assets       should now be allocated to the Administration charge. All administra	-	Total Income - provider	
as well as borrowings from related parties.       Interest paid on accommodation bonds p         Other provider expenses       Will include board expenses, fundraising expenses, losses on sale of property, plant and equipment etc.         Impairment       Impairment charge against the facility's assets         Total Expenditure - provider       Total Expenditure - provider		Interest naid on any borrowings or credit facilities. This would include commercial borrowings	
Other provider expenses       Will include board expenses, fundraising expenses, losses on sale of property, plant and equipment etc.       "Capital" administration charge. All administration charge. All administration charge. All administration charge. All administration charge against the facility's assets         Impairment       Impairment charge against the facility's assets         Total Expenditure - provider       Total Expenditure - provider	terest expense - other		Interest paid on accommodation bonds paid to departing residents
equipment etc.       should now be allocated to the Administr         Impairment       Impairment charge against the facility's assets <b>Total Expenditure - provider</b>	her provider expenses		"Capital" administration charge. All administration re-charges
Impairment       Impairment charge against the facility's assets         Impairment       Total Expenditure - provider	ner provider expenses		should now be allocated to the Administration recharge line item.
xpenditure - provider Total Expenditure - provider		equipment etc.	should now be anotated to the Auministration recharge line item.
xpenditure - provider Total Expenditure - provider	pairment	Impairment charge against the facility's assets	
ROVIDER RESULT TOTAL (INCOME - PROVIDER) LESS (TOTAL EXPENDITURE) - PROVIDER	•	Total Expenditure - provider	
	VIDER RESULT	TOTAL (INCOME - PROVIDER) LESS (TOTAL EXPENDITURE) - PROVIDER	
TOTAL RESULT FOR THE PERIOD TOTAL OF CARE, ACCOMMODATION and PROVIDER RESULTS		TOTAL OF CARE ACCOMMODATION and PROVIDER RESULTS	



# AGED CARE FINANCIAL PERFORMANCE SURVEY

DEFINITIONS FOR DATA INPUT - RES	SIDENTIAL AGED CARE

	Inclusions	Exclusions
Accommodation Payments		
Number of bonds & RADs/RACs held at reporting		
date	Number of accommodation bonds and RAD/RACS held at reporting date	
Total value of bonds & RADs/RACs held at		
reporting date	Total value of all accommodation bonds and RAD/RACS held at reporting date	
Number of new RADs / RACs (current financial		
year)	Number of new RADs & RACs taken during the current financial year	
Value of new RADs / RACs (current financial year)	The actual dollar value of new RADs taken during the current financial year.	This should not be the movement between opening and closing
		bond/RAD/RAC values.
Number of full DAP / DAC payers at reporting date	Number of full DAP / DAC payers at reporting date	
Number of combination DAP / DAC payers at		
reporting date	Number of combination DAP / DAC payers at reporting date	

Total ACFI subsidy reduction amount \$

Total of the income and means tested fee subsidy reduction amounts for the survey period

Input cell Calculated cell

t cell d cell



#### AGED CARE FINANCIAL PERFORMANCE SURVEY DEFINITIONS FOR DATA INPUT - HOME CARE PACKAGES

	Definition & description	
	Inclusions	Exclusions
REVENUE		
Direct services	All income from services provided directly by the provider-this may include	
	surplus funds from discharged clients	
Brokered services	Income from services provided by third parties	
Case management and coordination	Income derived from case management & coordination where this is invoiced	
	separately to the clients	
Package administration	Income derived from package administration where this is invoiced separately to	
	the clients	
TOTAL REVENUE	Total revenue received	
EXPENDITURE		
Direct service costs		
Staff costs	Wages, allowances, leave, fringe benefits, superannuation, workers	
	compensation excesses and wages paid to, or in respect of, persons involved in	
	providing services to clients.	
Agency costs	Total cost of agency staff involved in providing services to clients where they are	
	replacing normal staff on a temporary basis	
Consumables	All consumables used in providing services to clients	
Transport expenses	Include travel allowance as well as motor vehicle expenses for staff involved in	Exclude any capital purchases of motor vehicles
	providing services to clients.	
Other direct service costs	Any other costs from providing services to clients	
Total direct service costs	Total direct service costs expenditure	
Sub-contracted or brokered services		
	Total expenditure of brokered services for provision of direct client services	
Case management & coordination		
Staff costs		
	Wages, allowances, leave, fringe benefits, superannuation, workers	
	compensation excesses and wages paid to, or in respect of, persons involved in	
	the case management &/or coordination of services for the clients.	
Agency costs	Total costs of agency staff involved in the case management &/or coordination of	
	services for the clients	
Transport expenses		Exclude any capital purchases of motor vehicles
	Include travel allowance as well as motor vehicle expenses for staff involved in	
	the case management &/or coordination of providing services to clients.	
Total case management & coordination	Total case management & coordination expenditure	



#### AGED CARE FINANCIAL PERFORMANCE SURVEY DEFINITIONS FOR DATA INPUT - HOME CARE PACKAGES

#### **Definition & description** Inclusions Exclusions Administration & support Apportionment of administration costs from the Organisation's administration Corporate recharge cost centre and/or corporate head office - if applicable. Staff costs Wages, allowances, leave, fringe benefits, superannuation, workers Co-ordinator & case manager wage costs, workers compensation compensation excesses and wages paid to, or in respect of, staff directly premium associated with administrative duties. Workers compensation insurance Workers compensation premiums paid with respect to all home care staff. All costs associated with areas such as education, quality control and Education & quality control expenses Wages of staff attending courses still fall in respective line item improvement, policy development and WH&S - will include the cost of wage and on-cost of any trainers, consultants, materials, software (not capitalised) or course costs for courses run by 3rd parties. General insurances All insurance premiums with exception of workers compensation Workers compensation insurance premiums Rent Office rental or similar Telecommunications Telephone line rental, mobile phone costs and other communication costs IT expenses Hardware, software, implementation costs, IT provider costs, etc. Exclude any capital purchases All utility costs Utilities Other administration & support services costs All other administration and support services costs Total administration & support services Total administration & support services expenditure Depreciation & amortisation of any property, plant & equipment used in the Depreciation conduct of providing home care packages TOTAL EXPENDITURE Total direct service costs + subcontracted or brokered costs + case management & coordination + administration & support + depreciation **RESULT FOR THE YEAR** Total revenue - total expenditure Total of any unspent funds at end of reporting period - including any contingency Unspent funds at period end funds Total number of paid care days for all clients as per Medicare summary Number of paid care days Number of approved packages/places Total number of packages run by organisation Utilisation rate Total number of occupied paid care days/total approved package days available

Input cell Calculated cell



# Residential Bed days for the Three Months ended 30 September 2016 Bed days for residents on RCS saved rate & ACFI

	Total Number of Occupied Bed days						
Facility Name Number of approved	Facility 1	Facility 2	Facility 3	Facility 4	Facility 5	Facility 6	Facility 7
places	0	0	0	0	0	0	0
July		-		-	-	_	
August	-	-	-	-	-	-	-
September	-	-	-	-	-	-	-
	-	-	-	-	-	-	-
October November	-	-	-	-	-	-	-
December	-	-	-	-	-	-	-
	-	-	-	-	-	-	-
January	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-
April	-	-	-	-	-	-	-
Мау	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-
	-	-	-	-	-	-	-
Cumulative totals							
1st quarter	-	-	-	-	-	-	-
2nd quarter	-	-	-	-	-	-	-
3rd quarter	-	-	-	-	-	-	-
4th quarter	-	-	-	-	-	-	-
Occupancy Rate	0%	0%	0%	0%	0%	0%	0%
Occupancy Poacon							

Occupancy Reason

(if required)

Input instructions

A separate column must be submitted for each facility.

The number of approved places must be submitted for each facility

The number of bed days entered should be the total number of occupied bed days.

Please ensure that your occupancy rate is correct before submitting

Input cell
Calculated cell

If occupancy is abnormal for any reason please enter an explanation - e.g. facility undergoing refurbishment or new facility not yet fully occupied.

#### STEWARTBROWN AGED CARE FINANCIAL PERFORMANCE SURVEY RRESIDENTIAL CARE WAGES

Please remember to enter the facility name. Each facility should be entered in a separate table, if more tables are needed please copy and paste the table before entering any data.

Instructions

Allocation of hours should align with allocation of dollars in the financial data - please use same data definitions for each category.

This form should be completed for each survey with year to date amounts.

Normal HoursHours workedby the employee (excluding overtime hours)Overtime HoursIncludes time and one half and double time hoursOther HoursIncludes any other hours worked or paid, including training and all forms of leaveAgency HoursIncludes all hours worked by agency staff

	Кеу
Input cell	
Calculated cell	

Facility Name:					
(Enter Name) Three Months ended 30 September 2016	Normal	Overtime	Agency	Other	TOTAL HOURS
Care Management (Include Facility Manager, DON, DDON, Care Manager where directly attributable to facility. No apportionment should be made between this category and RN or Administration)					-
Registered Nurses					-
Enrolled and Certified Nurses					-
Other Nursing & Care staff					-
Allied health professionals					-
Hotel Services (catering, cleaning and laundry staff) Property & maintenance					-
Administration Staff (staff directly employed for administrative purposes in the facility - should align with \$ allocations to administration wages) Quality and Education					-
Totals	_	_	_	_	



#### STEWARTBROWN AGED CARE FINANCIAL PERFORMANCE SURVEY HOME CARE WAGES

Program Name:					
(Enter Name)					TOTAL
Three Months ended 30 September 2016	Normal	Overtime	Agency	Other	HOURS
Direct client service staff					-
Case management and coordination					-
Administration & support					-
TOTAL HOURS	-	-	-	-	-

Instructions

This form should be completed for each survey with year to date amounts.

A separate form must be submitted for each Program.

Normal Hours Includes hours worked by the employee

Overtime Hours Includes time and one half and double time hours

Other Hours Includes any other hours worked or paid, including training and all forms of leave

Agency Hours Includes all hours worked by agency staff



