AGED CARE FINANCIAL PERFORMANCE SURVEY

MARCH 2022 (NINE MONTHS) SUMMARY RESULTS

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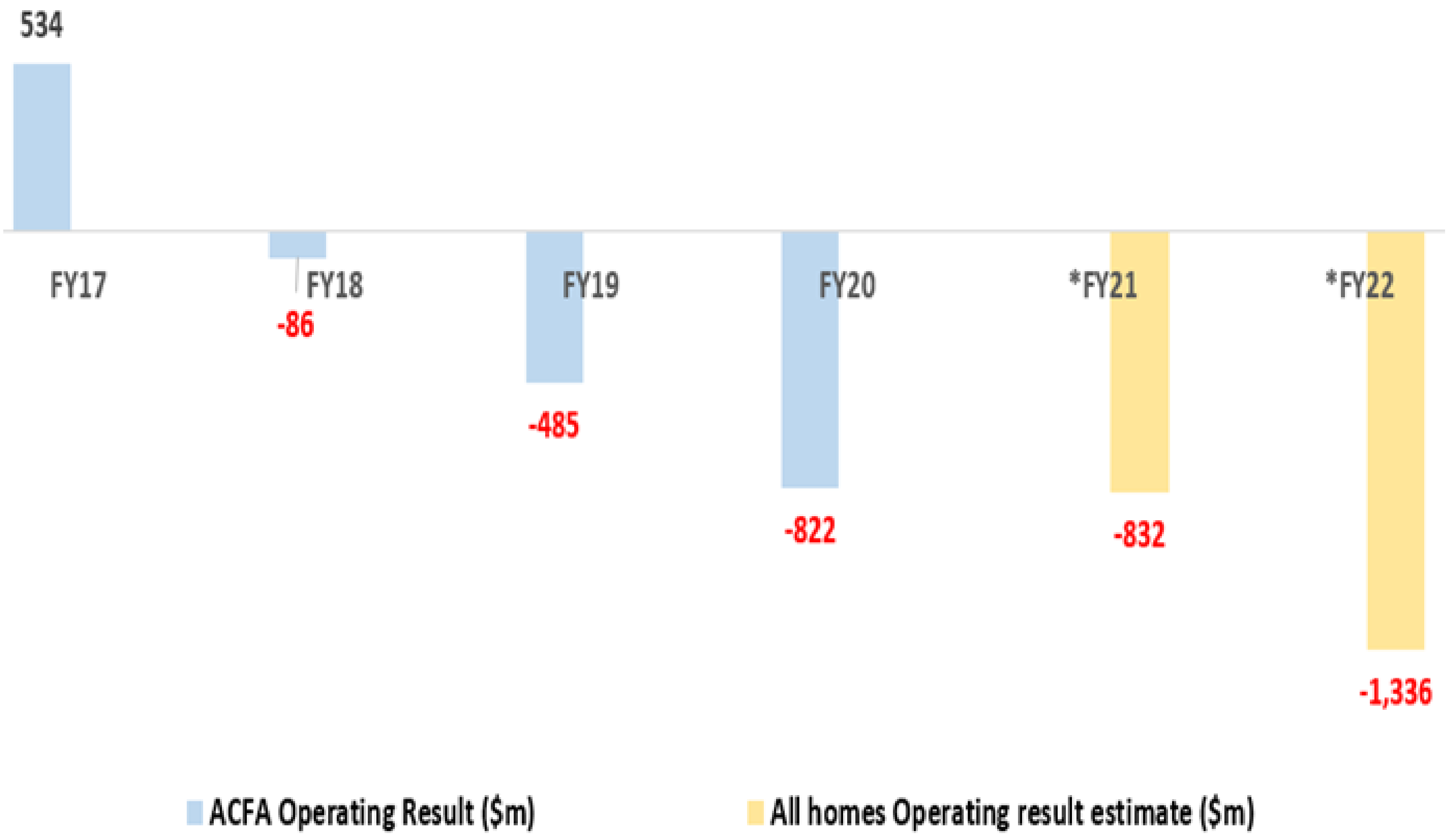
RESIDENTIAL AGED CARE FINANCIAL SUSTAINABILITY

RESIDENTIAL CARE - SECTOR AGGREGATE OPERATING RESULTS ($M)

Sector Aggregate Operating Result - FY17 to FY22 (estimate)

The operating result excludes all non-recurrent revenue (investment income; donations; gains on sale of assets; revaluations) and non-recurrent expenses (finance costs; impairment losses; loss on sale of assets) to show the actual operating performance of the sector.

With the sector having significant losses from FY18 ($3.56 billion) (and an estimated aggregate loss of $1.336 billion for FY22) financial reserves have been eroded, resulting in the ongoing financial sustainability has reached a critical point



* estimate based on StewartBrown Survey results

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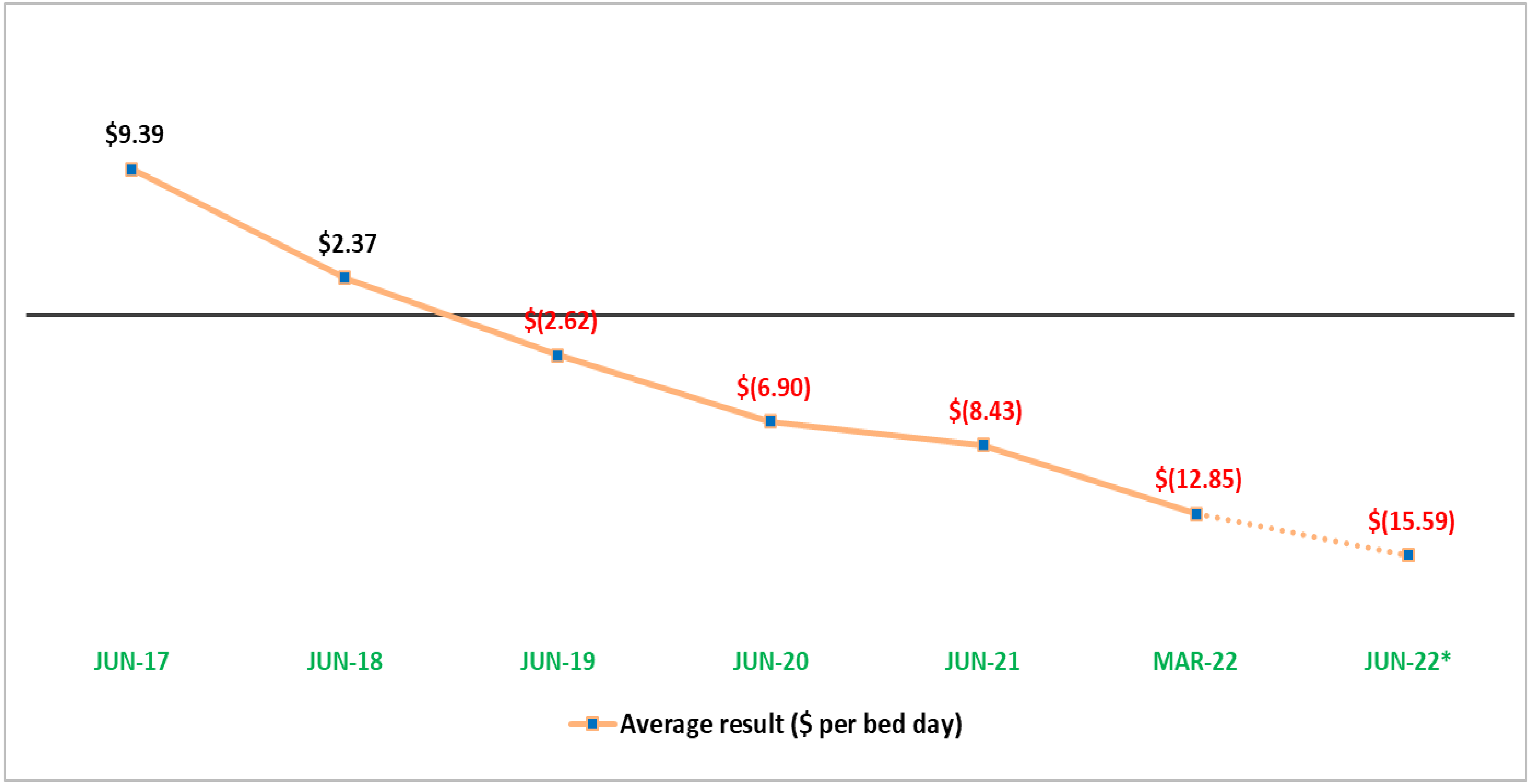
RESIDENTIAL CARE OPERATING RESULTS - FY22 PROJECTION



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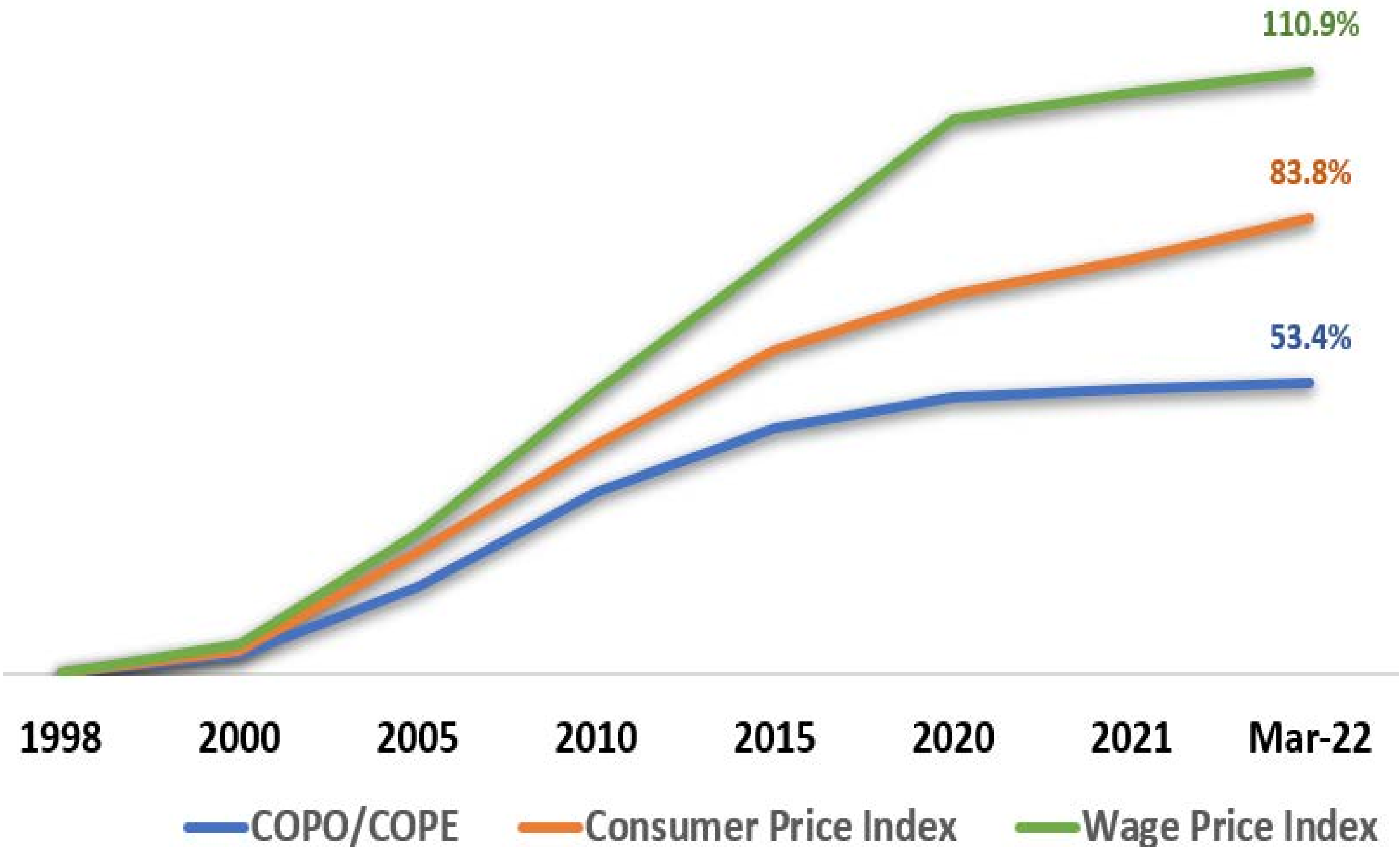
RESIDENTIAL CARE - COPE SUBSIDY INCREASE COMPARISON

Cumulative Trend year-on-year from 1998 to Mar-22

This graph shoes the cumulative increase on COPE (subsidy indexation) since 1998 (53.4%) as compared to cumulative CPI (83.8%) and cumulative Wage Price Index (110.9%)

Staff cost represent in excess of 75% of all residential aged care costs and the COPE increase has not matched the other indices, resulting in the deteriorating financial performance



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AGED CARE FINANCIAL PERFORMANCE SURVEY
MARCH 2022 (NINE MONTHS)
RESIDENTIAL RESULTS

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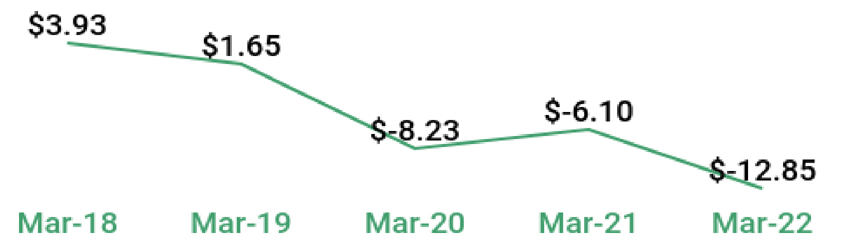
RESIDENTIAL CARE RESULTS - SUMMARY

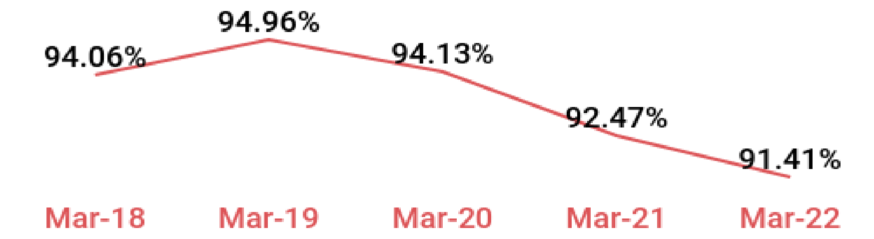
- 64% of mature aged care homes recorded an operating loss for the nine months to Mar-22
- 38% of mature aged care homes recorded an EBITDAR loss (operating cash loss) for the nine months to Mar-22
- Average ACFI (including supplements) per bed day (pbd) for Survey participants increased by $3.97 pbd to $191.90 pbd *(2.11% pa) (this excludes the additional covid-19 funding received in the Mar-21 period)*
- ACFI direct care services costs increased to $174.82 pbd (year-on-year) *(6.76% pa) (excluding covid-19 related expenditure)*
- Occupancy levels for all Survey participant homes decreased to 90.1% average occupancy (90.8% Mar-21)
- Occupancy levels for mature homes decreased to 91.4% average occupancy (92.5% Mar-21)
- Total direct care minutes per resident per day increased by 2.65 minutes to 179.00 minutes (Mar-21: 176.35 minutes)
- Costs for providing indirect care (everyday living) services exceeded revenue by $3.67 pbd *(including administration) (after $10 pbd BDF Supplement)*
- Average Operating Result for aged care homes reduced by $2,227 per bed per annum (pbpa) to a loss of $4,287 pbpa (year-on-year)
- Average EBITDAR for aged care homes reduced by $2,054 pbpa to $2,679 pbpa
- Supported ratio was a slight decrease of 0.8% to 45.8%
- Average full RADs taken in the March 2022 six months increased to $456,288 (nationally) an increase of $9,731 in the period from Mar-21 ($446,288).

RESIDENTIAL CARE RESULTS SNAPSHOT

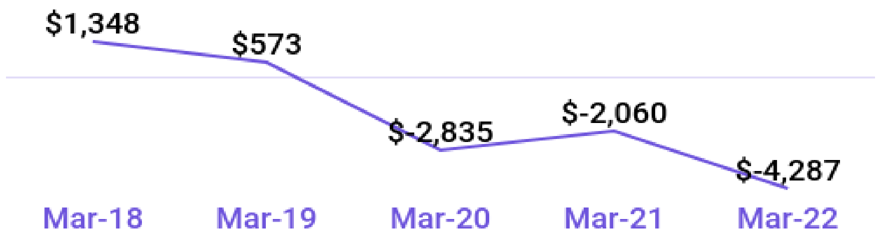
Operating Result per bed day



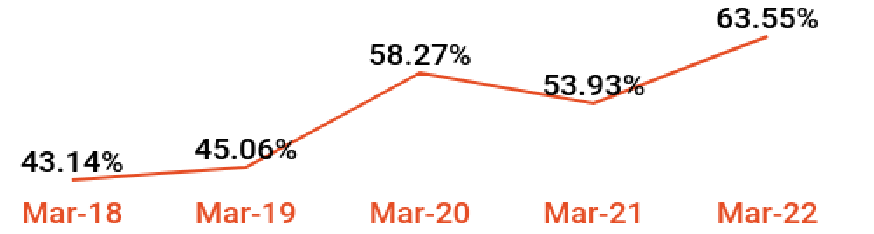
Occupancy Rate



Operating Result per bed per annum

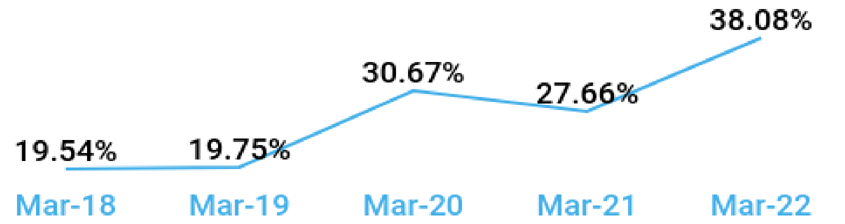


Homes with Operating Loss



Operating EBITDAR per bed per day

Homes with Operating EBITDAR loss



RESIDENTIAL CARE FACILITY RESULT - MARCH 2022 ($ PER BED DAY)

Direct Care Result

Revenue	$192.80
Direct Costs	
Wages	$163.48
Other	$12.06
Total Direct Costs	*$175.54*
Administration Overhead	$14.74
Total Costs	$190.28
Result	$2.52

+

Indirect Care Result

Revenue	$65.97
Direct Costs	
Hotel Services	$47.99
Utilities	$7.21
Other	$1.04
Total Direct Costs	*$56.24*
Administration Overhead	$13.40
Total Costs	$69.64
Result	$(3.67)

=

Care Result $(1.15)

+

Accommodation Result

Revenue	$32.70
Direct Costs	
Depreciation & Amortisation	$19.65
Property Maintenance	$10.11
Other	$2.94
Total Direct Costs	*$32.70*
Administration Overhead	$11.70
Total Costs	$44.40
Result	$(11.70)

=

Operating Result $(12.85)

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RESIDENTIAL CARE - SUMMARY RESULTS

Residential Care Summary Results

Surplus and EBITDAR by facility has further deteriorated year-on-year (Mar-21 to Mar-22)

*The **operating deficit was $4,287 pbpa** for the Mar-22 YTD (Mar-21 $2,060 deficit) and the operating EBITDAR declined by $2,054 pbpa for the nine months period*

The operating result included the $10 pbd BDF Supplement (approximately $1.85 pbd was spent on additional costs)

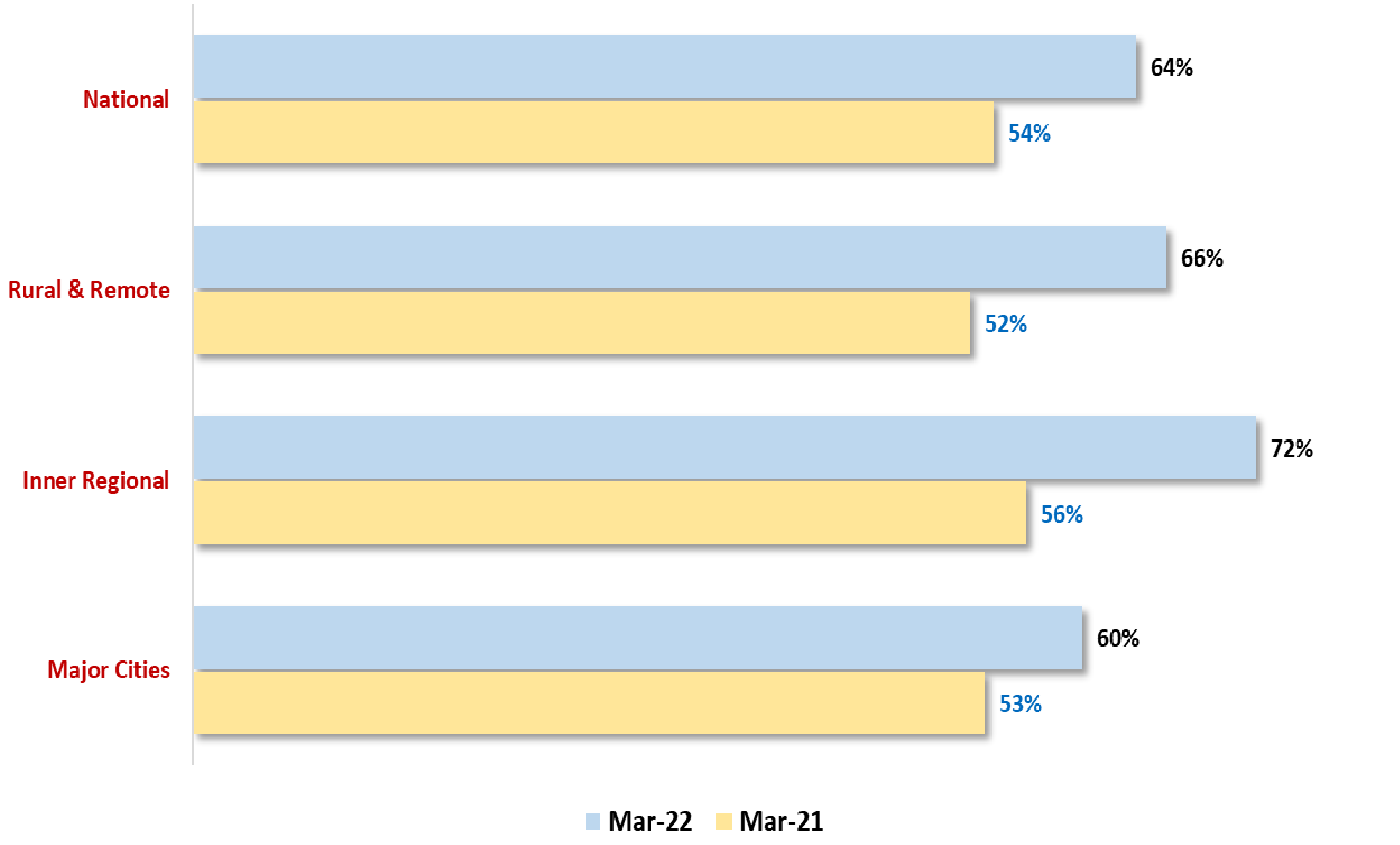
Summary KPI Results	**Mar-22** *1,166 Homes*	**Mar-21** *1,081 Homes*		**Difference** *(YoY)*	**FY21** *1,163 Homes*
Operating Result ($pbd)	($12.85)	($6.10)	↓	($6.74)	($8.43)
Operating Result ($pbpa)	($4,287)	($2,060)	↓	($2,227)	($2,832)
EBITDAR ($pbpa)	**$2,679**	**$4,733**	↓	($2,054)	**$3,924**
Average Occupancy *(all homes)*	*90.1%*	*90.8%*	↓	(0.8%)	*90.2%*
Average Occupancy *(mature homes)*	*91.4%*	*92.5%*	↓	(1.1%)	*92.0%*
Average direct care subsidy & supplements ($pbd)	$191.90	$187.93	↑	$3.97	$187.12
Total care minutes per resident per day	179.00	176.35	↑	2.65	175.81
Direct care services costs as a % of direct care revenue	*91.1%*	*85.4%*	↑	5.7%	*86.2%*
Supported Ratio %	*45.8%*	*46.7%*	↓	(0.8%)	*47.0%*
Average Full RAD/Bond held	$422,935	$402,557	↑	$20,378	$408,359
Average Full RAD taken during period	$456,288	$446,558	↑	$9,731	$448,532

RESIDENTIAL CARE - % HOMES MAKING AN OPERATING LOSS

Homes making operating losses across the regions

(Mar-22 operating result includes $10 BDF Supplement)

- Nationally 64% of homes are making a net operating loss. This is an increase from Mar-21 with 51% of homes making a operating loss
- 66% of rural and remote homes are making an operating loss. This is an increase from 52% from Mar-21.
- The Mar-21 results included a covid-19 funding surplus in addition to regional homes receiving the 30% increase in viability supplements

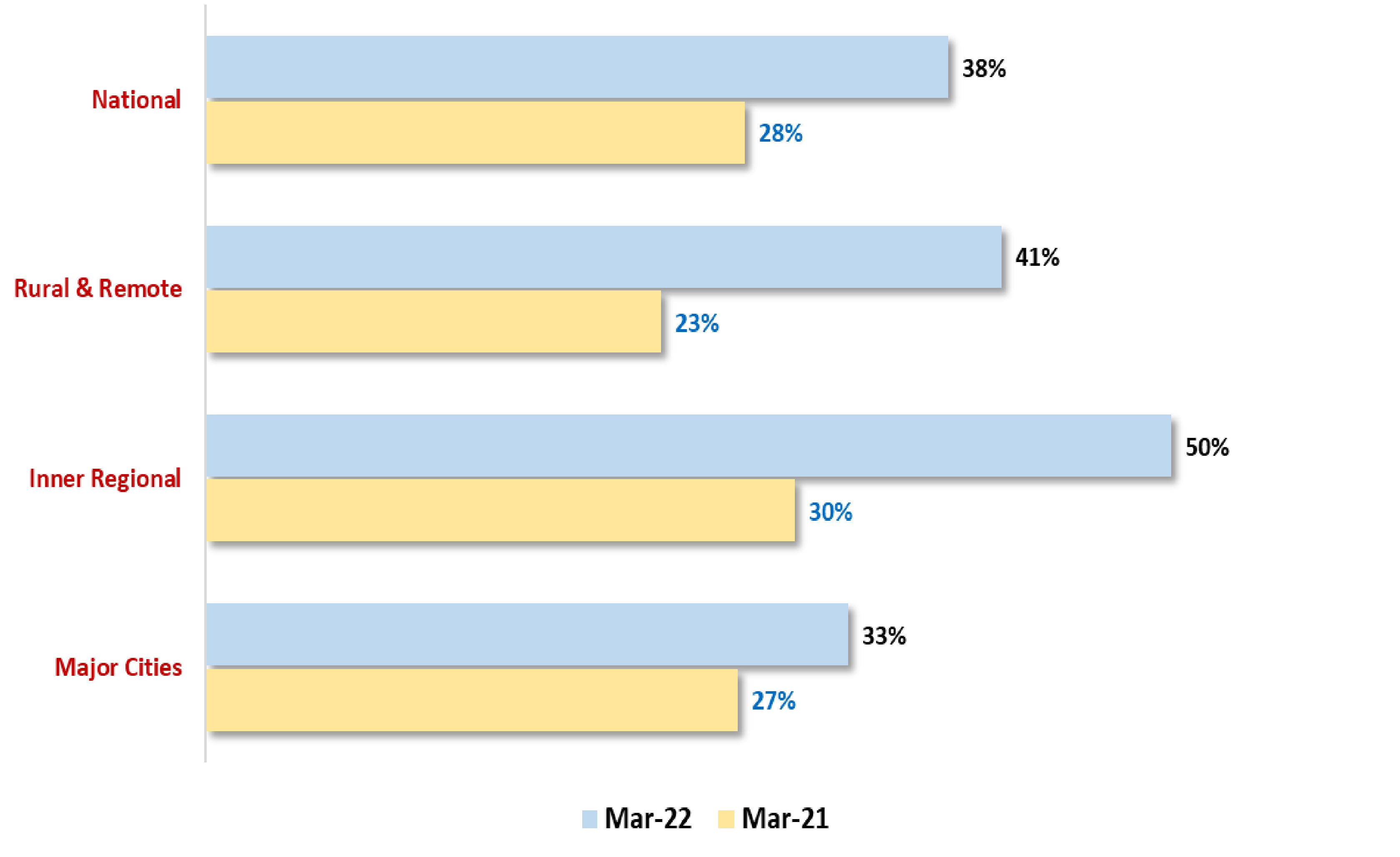


RESIDENTIAL CARE - % HOMES MAKING AN EBITDAR (CASH) LOSS

Homes making operating EBITDA losses across the regions

(Mar-22 operating result includes $10 BDF Supplement)

- **Nationally 38% of homes are making a net operating EBITDAR loss**. *This is an increase from Mar-21 with 28% of homes making an operating EBITDAR loss*
- 41% of rural and remote homes are making an operating EBITDAR loss. This is a large increase from 23% for Mar-21
- The increased percentage of homes making an EBITDAR loss is despite the additional $10 pbd BDF Supplement



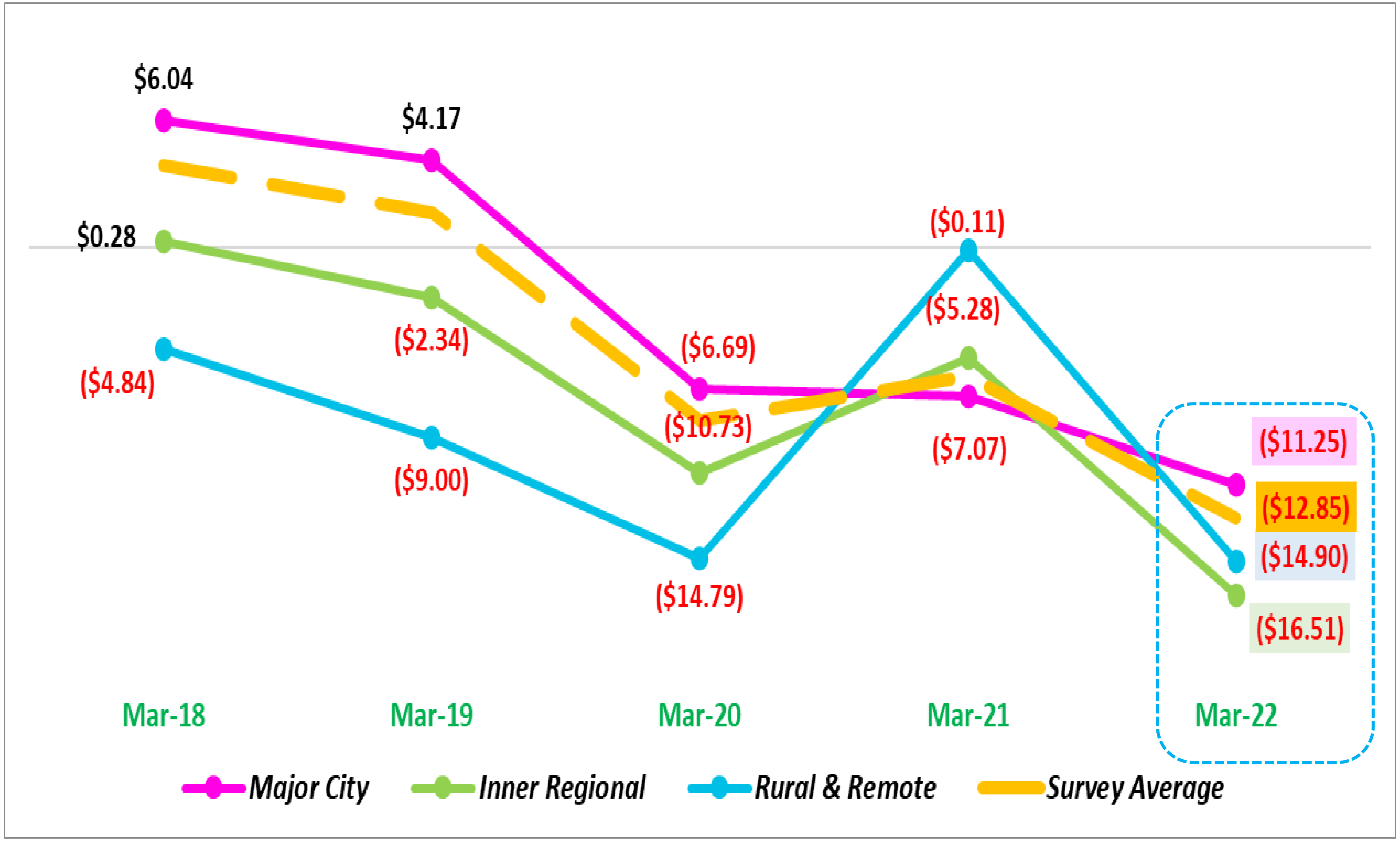
RESIDENTIAL CARE OPERATING RESULTS - TREND ANALYSIS *($ PER BED DAY)*

Operating Result Trend year-on-year from Mar-18 to Mar-22

(Mar-22 operating result includes $10 pbd BDF Supplement)

The graph shows the operating result by ABS remoteness *(each region is making an operating loss)*

Survey *Average* (All) homes recorded an overall **deficit of $12.85** pbd *(Care + Accommodation revenue streams - Mar-21 included Covid-19 net funding)*



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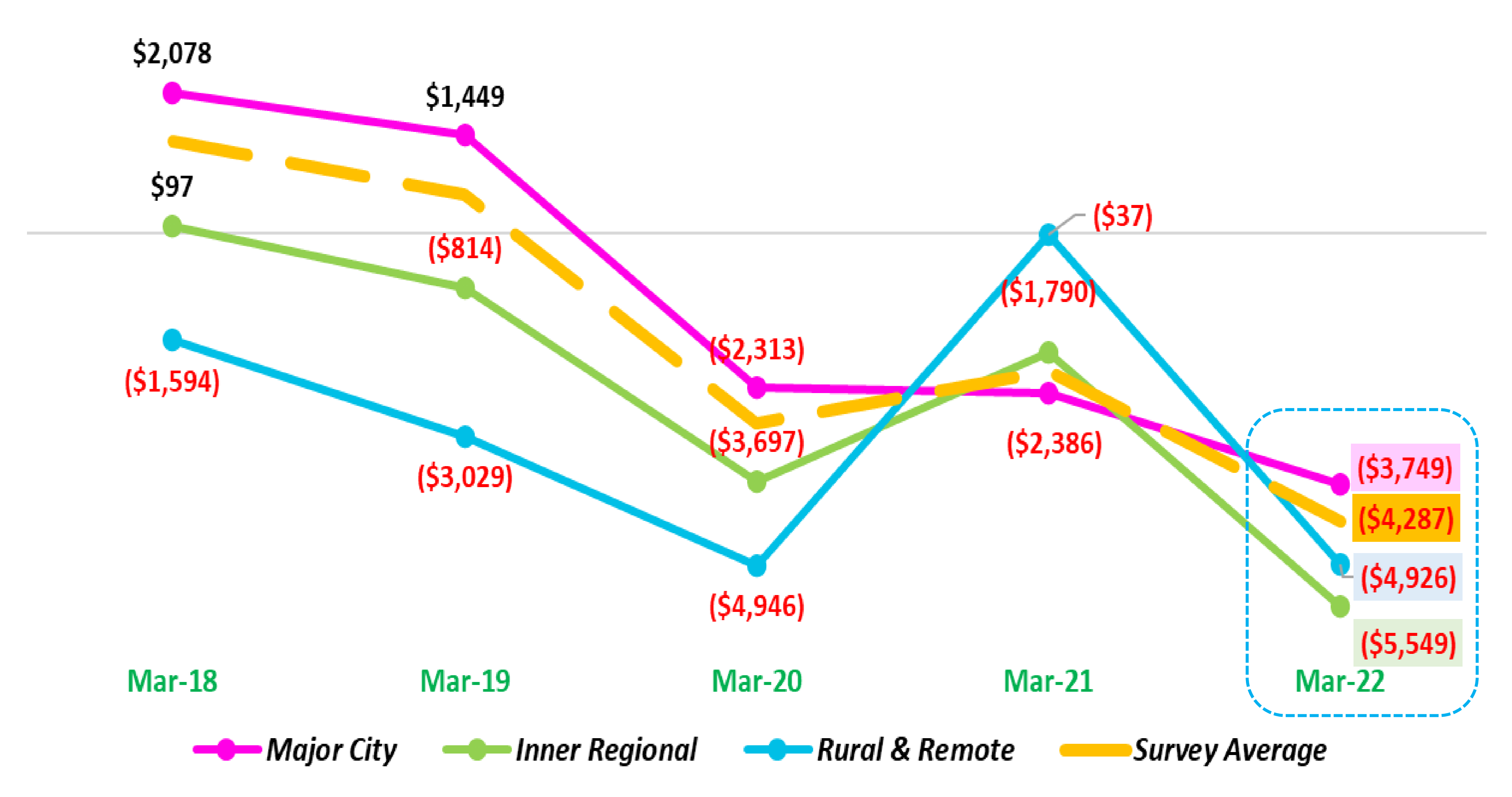
RESIDENTIAL CARE OPERATING RESULTS - TREND ANALYSIS *($ PER BED PER ANNUM)*

Operating Result Trend ($ per bed per annum) year-on-year from Mar-18 to Mar-22

(Mar-22 operating result includes $10 pbd BDF Supplement)

Survey *Average* (All) homes recorded an Operating result of **$4,287 deficit per bed per annum**

All regions have experienced significant deteriorating results since Mar-18 (Mar-21 included net covid funding)



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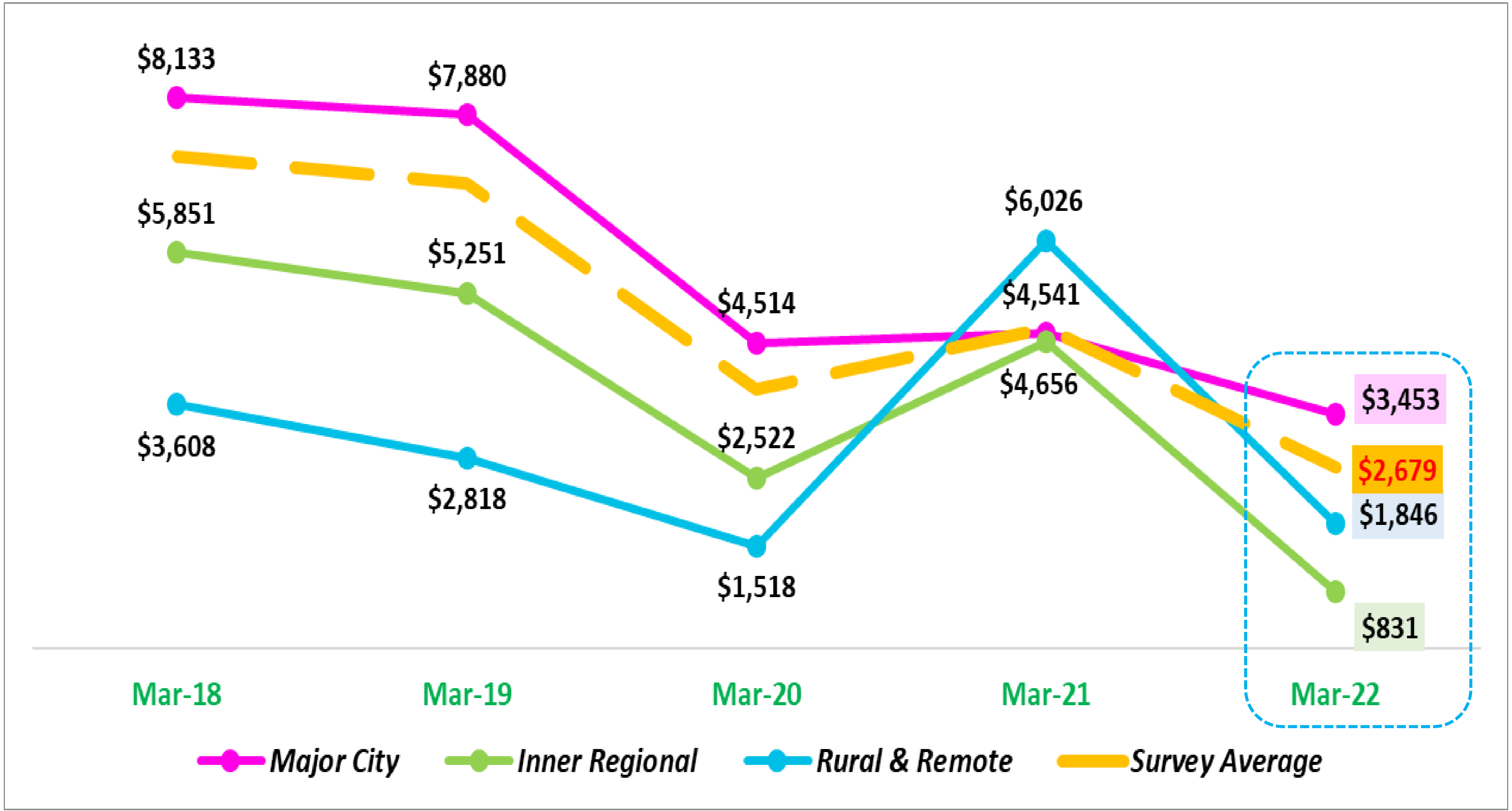
RESIDENTIAL CARE EBITDAR RESULTS - TREND ANALYSIS *($ PER BED PER ANNUM)*

EBITDAR Result Trend year-on-year from Mar-18 to Mar-22

(Mar-22 operating result includes $10 pbd BDF Supplement)

Survey *Average* (All) homes recorded an EBITDAR result of **$2,679 per bed per annum**

All regions have experienced significant deteriorating EBITDA (cash) results since Mar-18. An EBITDAR result of $2,679 per bed per annum represents a cash return of 1.49% on the average WDV of an aged care home



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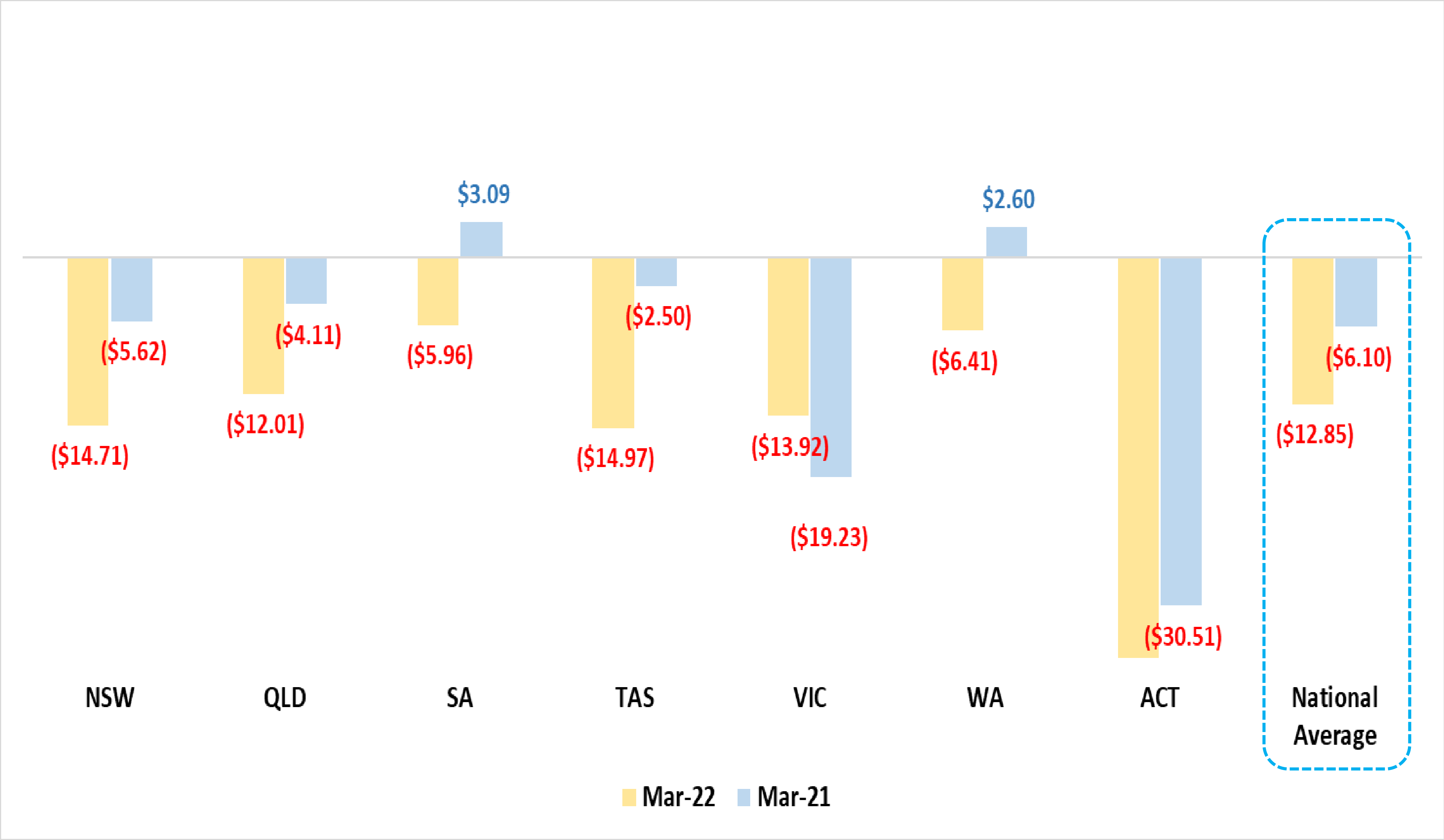
RESIDENTIAL CARE - OPERATING RESULT (BY STATE/TERRITORY) ($ PBD)

Operating Result ($ per bed day) by State/Territory for nine months to March 2022

All States and ACT have reported average operating losses for the nine months to Mar-22.

Staffing costs, and in particular Agency costs and overtime, have contributed significantly to the poor results together with declining occupancy



RESIDENTIAL CARE - SUMMARY RESULTS BY REGION

Residential Care Summary Results by Region - Survey *Average* (All)

Operating Surplus average for aged care homes is an average deficit for all ABS remoteness regions

A large number of homes are in a very vulnerable financial position irrelevant of the regional location

	Major Cities	Inner Regional	Rural & Remote
Aged Care Homes	738	303	125
Operating Result $ per bed per annum	($3,749) deficit	($5,549) deficit	($4,926) deficit
Operating EBITDAR per bed per annum	$3453	$831	$1,846
Average Direct Care Revenue per bed day	$194.59	$188.39	$191.37
Direct care service costs as % of Direct Care revenue	90.8%	91.7%	90.8%
Catering costs as % of Indirect Care revenue	50.3%	53.6%	55.0%

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RESIDENTIAL CARE - SUMMARY RESULTS BY REGION (CONTINUED)

Direct Care minutes are as follows:

Major City: 179.1
Inner Regional: 177.3
Rural/Remote: 183.9

Average occupancy gap has lowered between regions

Rural/Remote have significantly higher % of supported residents

Average RAD taken during the period is substantially higher in Major Cities

	Major Cities	Inner Regional	Rural & Remote
Aged Care Homes	738	303	125
Direct care hours per resident per day	2.98	2.95	3.07
Supported resident ratio	44.9%	45.6%	51.4%
Average occupancy	91.3%	92.1%	90.6%
Average full accommodation deposit held	$459,749	$341,624	$306,748
Average full RAD taken during the period	$497,152	$378,285	$338,631

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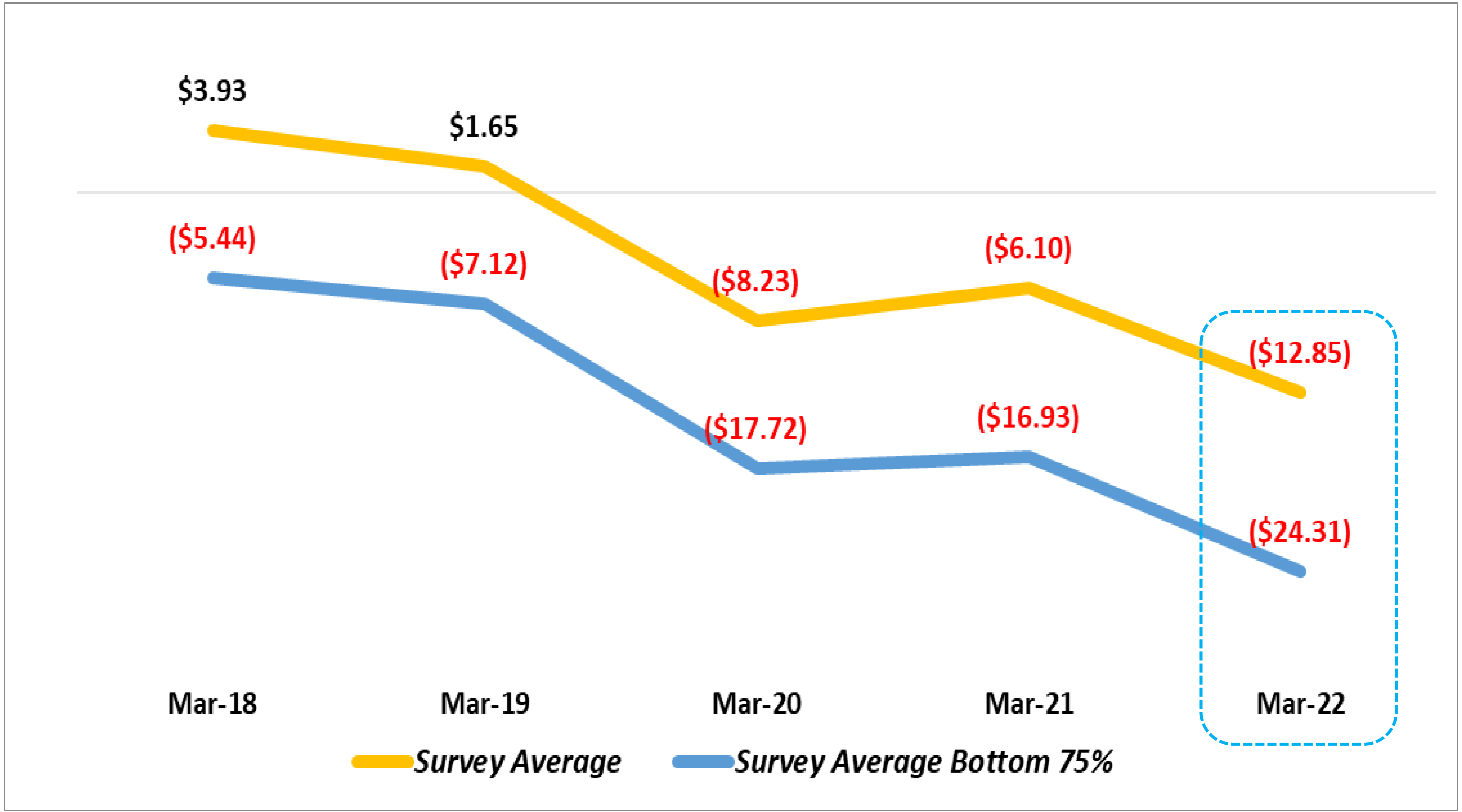
RESIDENTIAL CARE OPERATING RESULTS - BOTTOM 75% TREND *($ PER BED DAY)*

Aged Care Home Operating Result Trend year-on-year from Mar-18 to Mar-22 comparing *Average* (all homes) to *Bottom 75%*

Survey *Bottom 75%* had an average result of a **deficit of $24.31 per bed day** *(this represents the average of over 900 mature homes nationally)*

Note: The Mar-22 results include the $10 pbd BDF Supplement



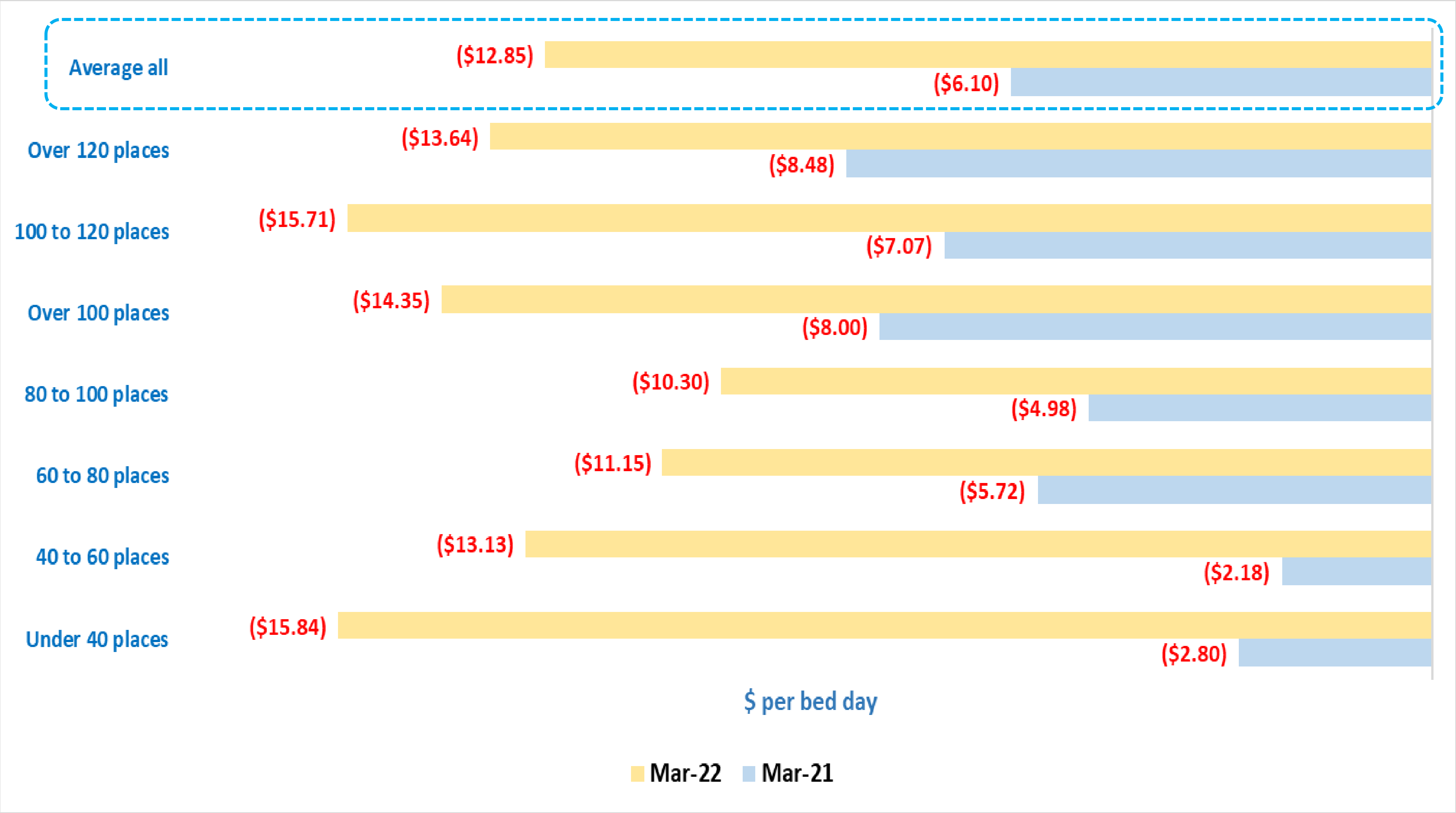
RESIDENTIAL CARE OPERATING RESULT BY HOME SIZE *($ PER BED DAY)*

Aged Care Home Operating Result by size of aged care home

The trend has been for smaller homes (and multi-level where appropriate) to be built or reconfigured to replace the larger homes.

Homes in the 80 to 100 places and then 60 to 80 places have performed better than the other size ranges

Note: The Mar-22 results include the $10 pbd BDF Supplement



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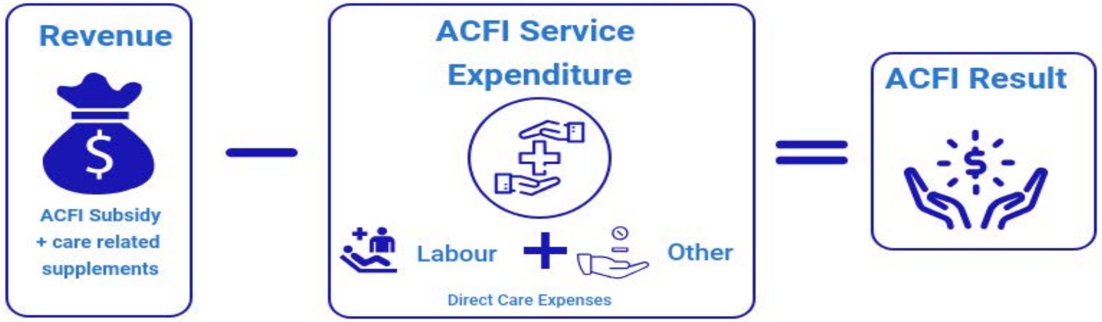
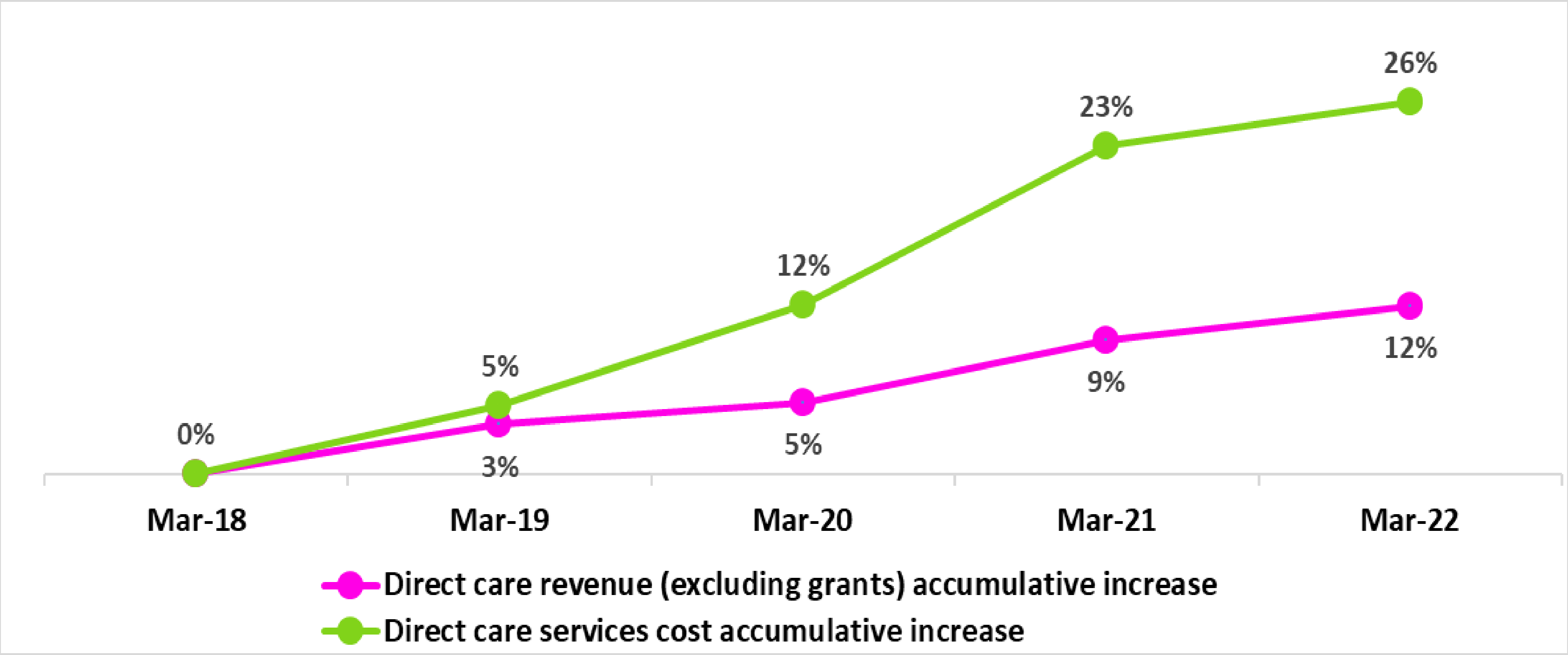
RESIDENTIAL CARE - ACFI (DIRECT CARE) REVENUE TREND

Cumulative Trend year-on-year from Mar-18 to Mar-22

Survey *Average* (All) surplus for Direct Care (ACFI) (including administration) has **reduced to $2.52 pbd**

*ACFI has had an accumulated increase of **12%** over the 4 years, however direct care costs have increased by **26%***





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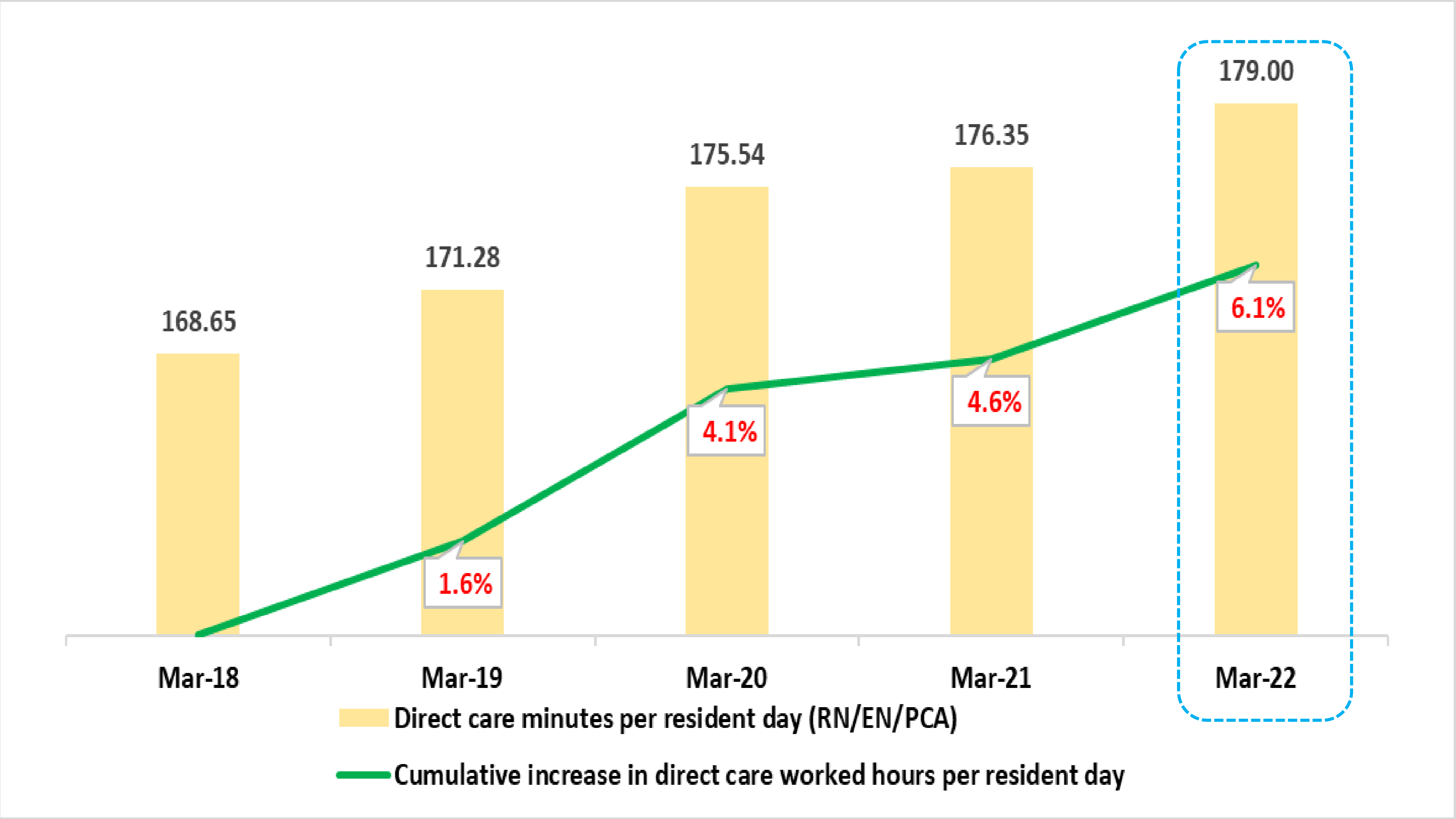
RESIDENTIAL CARE - DIRECT CARE STAFF MINUTES TREND *(PER RESIDENT DAY)*

Direct Care Staff Minutes Worked (per resident per day) Trend

Total direct care staff hours worked per resident per day has had a cumulative increase of 6.1% since Mar-18 (to 179 minutes per day



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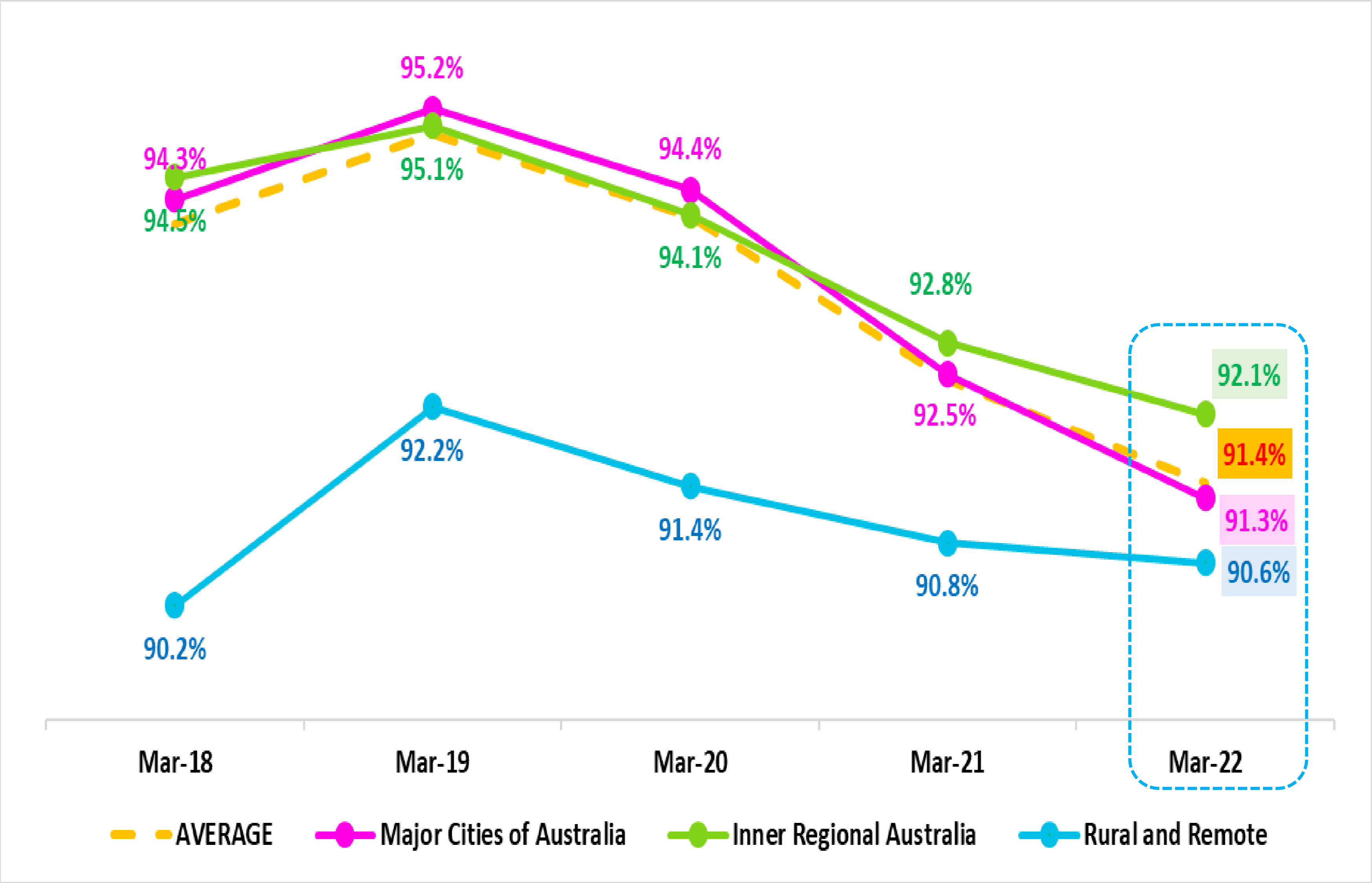
RESIDENTIAL CARE - OCCUPANCY TRENDS

Occupancy Percentage by ABS Remoteness trend from Mar-18

Homes in the Major City and Inner Regional areas have seen occupancy remain lower than pre-Covid levels

Homes in all regions have seen a decline in occupancy part of which can be attributed to the effect of COVID-19 (Omicron) and, importantly, due to the impact of increased Home Care packages



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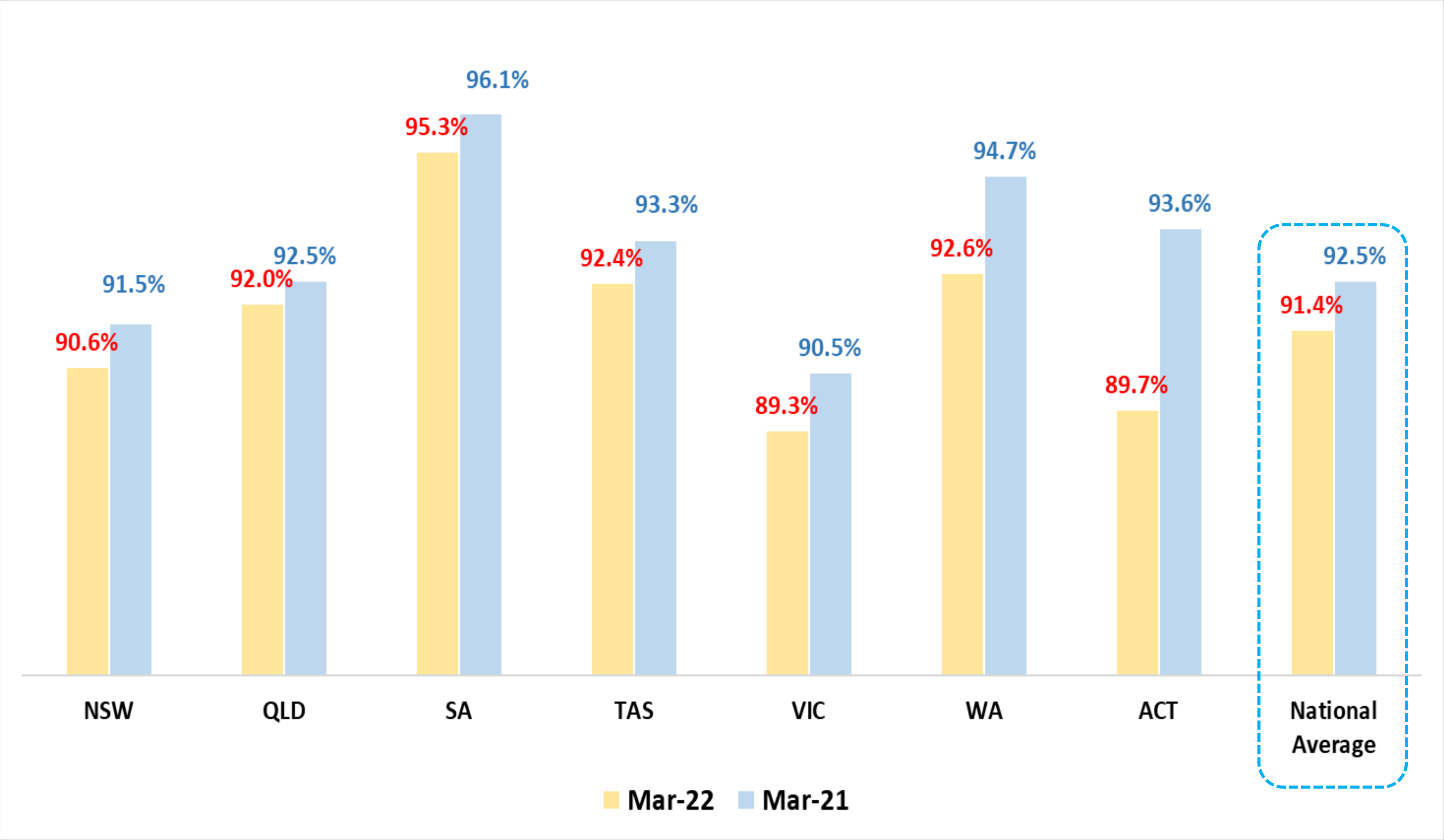
RESIDENTIAL CARE - OCCUPANCY TRENDS (BY STATE/TERRITORY)

Occupancy Percentage by State/Territory for nine months to March 2022

Victoria remains as having the lowest occupancy in the Mar-22 nine months due in part to the effects of Covid-19 and higher percentage of increase home care packages.

South Australia, Queensland and Tasmania are trending toward pre Covid-19 occupancy levels



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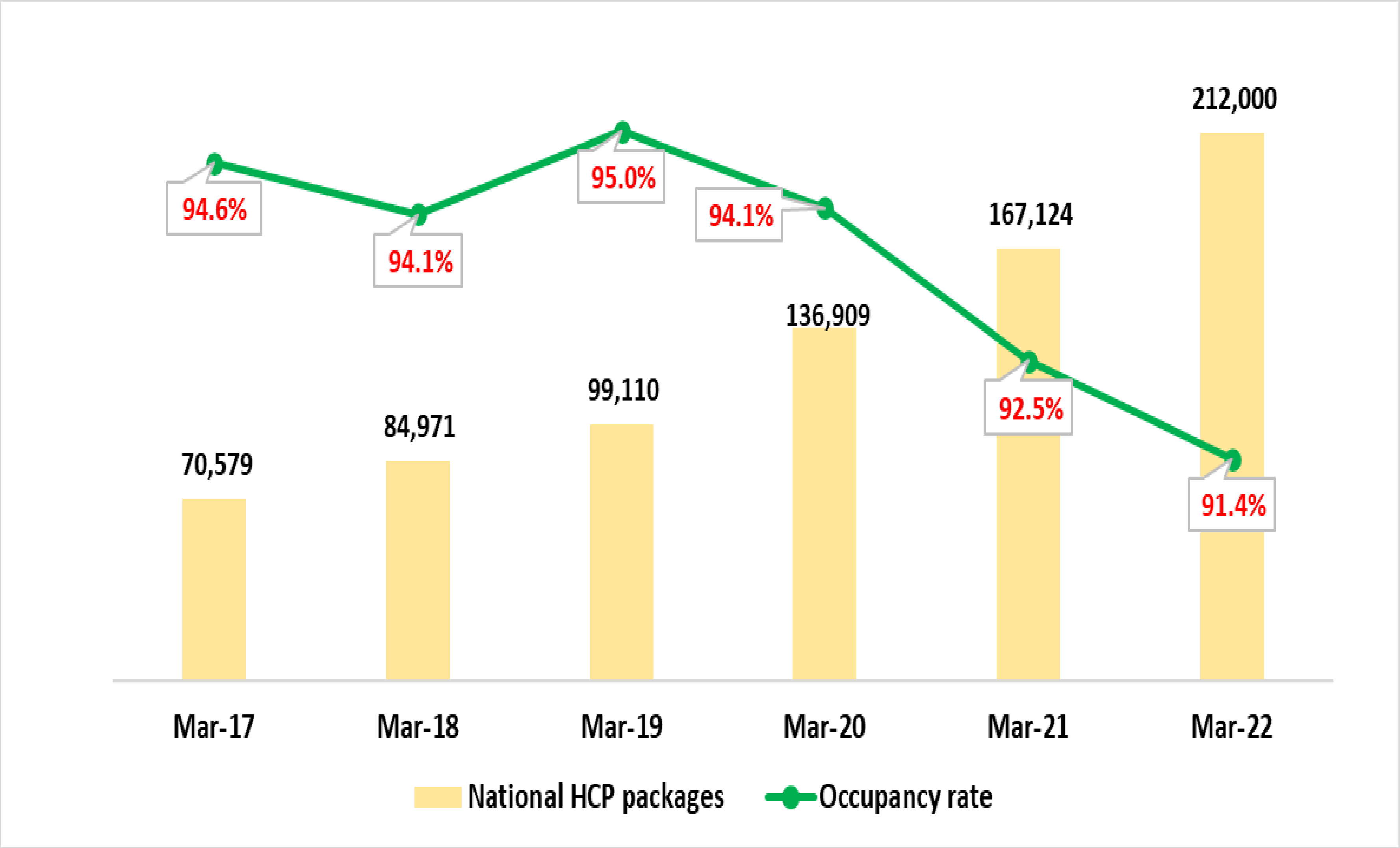
RESIDENTIAL CARE - OCCUPANCY TRENDS (ANALYSIS BY HCP INCREASE)

Occupancy Percentage trend compared to increased number of Home Care Packages

A clear trend has occurred whereby residential occupancy percentage has been negatively influenced by the increase in home care packages

The effect of covid-19 also forms part of the declined occupancy, however this was minimal in WA, SA, Tasmania and to a large extent Qld



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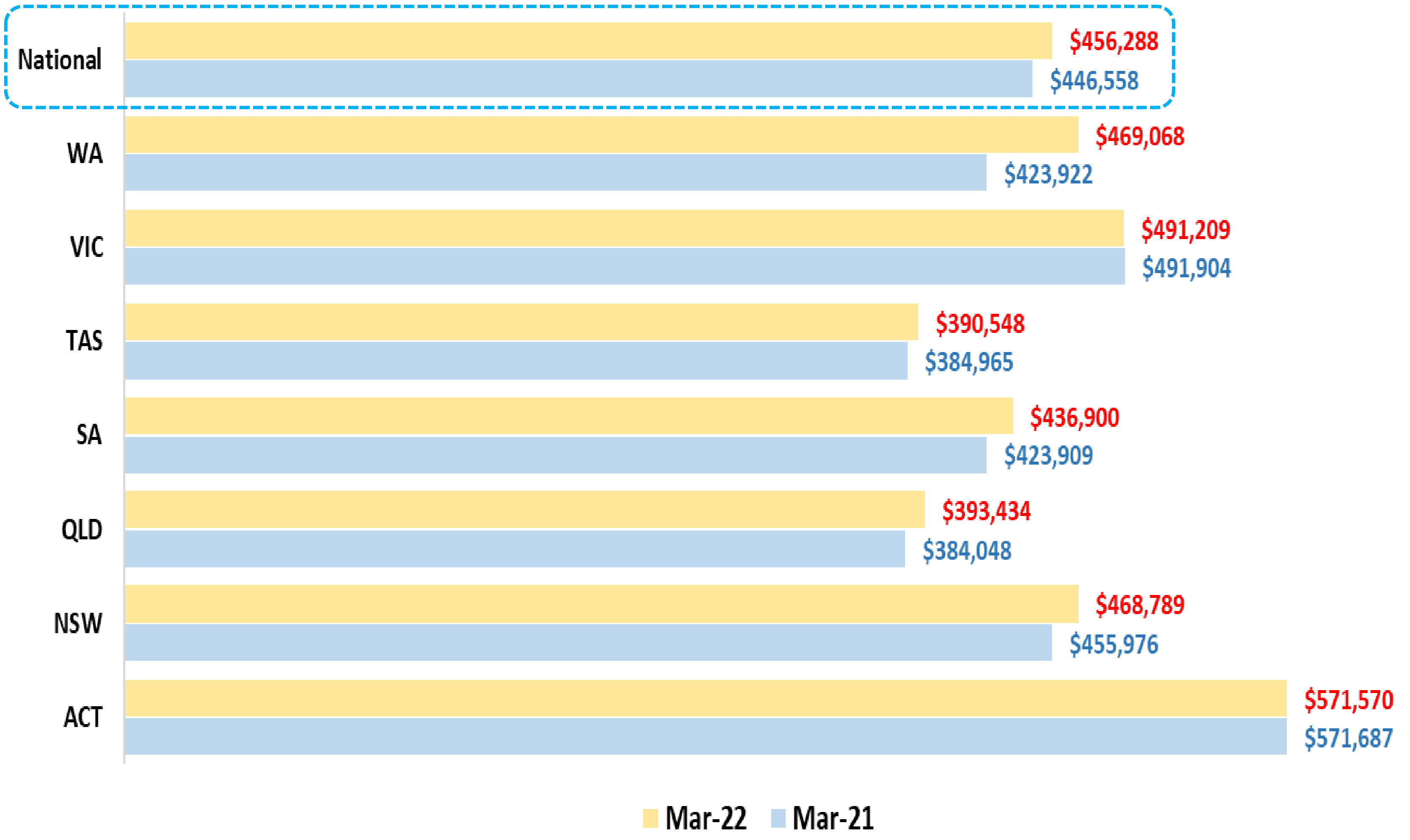
RESIDENTIAL CARE - ACCOMMODATION PRICING: AVERAGE FULL RAD TAKEN

Assuming the average full RAD received by a home was $456,000 and invested at 1.10% - this represents a **weekly return of $96.50 per week** *(if the full RAD was able to be invested)*

If a DAP was agreed, that represents a weekly return of **$357 per week**

The average weekly unit rent nationally is **$525 per week**

The net return for homes in receiving a RAD is not sustainable in relation to the cost of providing the accommodation



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RESIDENTIAL CARE - FOOD AND PREPARATION COSTS

The Facts

Fact 1 - Survey Average

$34.01 pbd

The average total spend on food and food preparation per resident per day across all homes in the Survey (contract and in-house service delivery) for six months to Dec-21 ($32.65 in Dec-20 - Increase of 4.2%)

Fact 2 - Spend/Revenue

51.9%

The proportion of Everyday living revenue (including basic daily fee supplement) that is spent on food supplement) that is spent on food and food preparation.

Fact 3 - Food Costs Deep Dive

$12.63 pbd

Average spend per resident per day on food, supplements and cooking ingredients for six months to Dec-21 ($12.58 FY21).

Based on 549 homes that deliver catering services in-house and provided additional data. Includes $0.43 pbd in supplements (FY21 $0.43).

Break down of In-House food and food preparation costs (all homes in survey who are providing in-house catering service)	Survey Average	
	Dec-21 (782 Homes)	Dec-20 (793 Homes)
Staff costs	$22.46	$20.85
Consumables (food and other consumables - does not include supplements)	$12.13	$11.84
Contract catering costs	$0.00	$0.01
Total costs on food and food preparation	$34.58	$32.71

Fact 4 - Service Delivery

62%

62% of homes that provided additional data operate their own kitchen. A further 8% have a contract service model but use their own site kitchen for meal preparation.

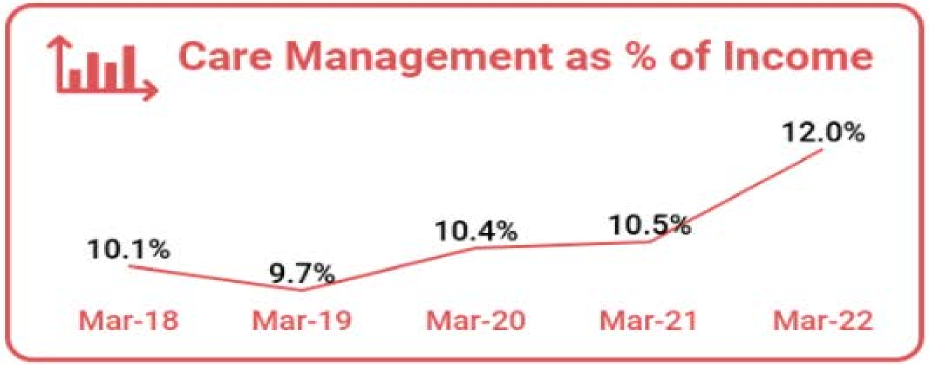
AGED CARE FINANCIAL PERFORMANCE SURVEY
MARCH 2022 (NINE MONTHS)
HOME CARE PACKAGE RESULTS

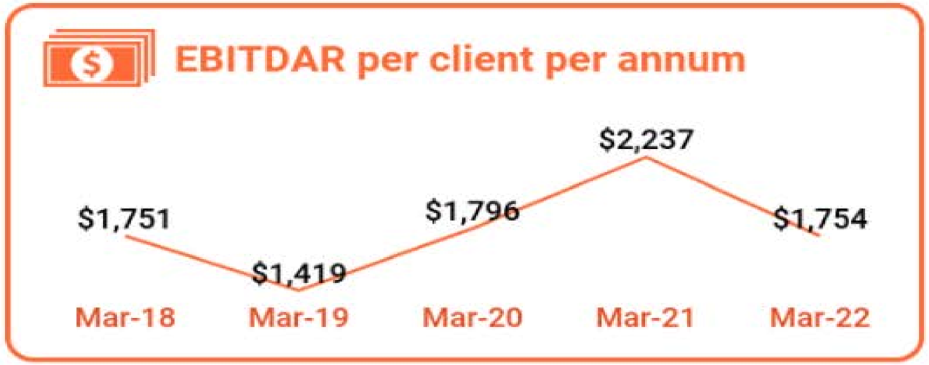
HOME CARE PACKAGE (HCP) RESULTS - SUMMARY

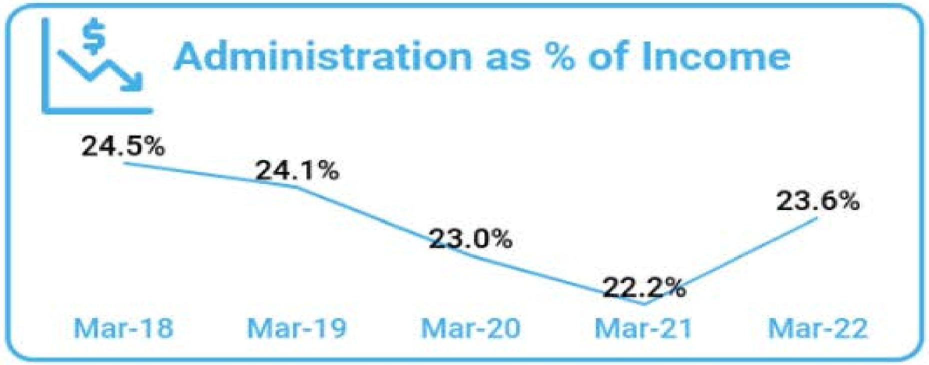
Survey *Average* (all) *(Year-on-Year)*

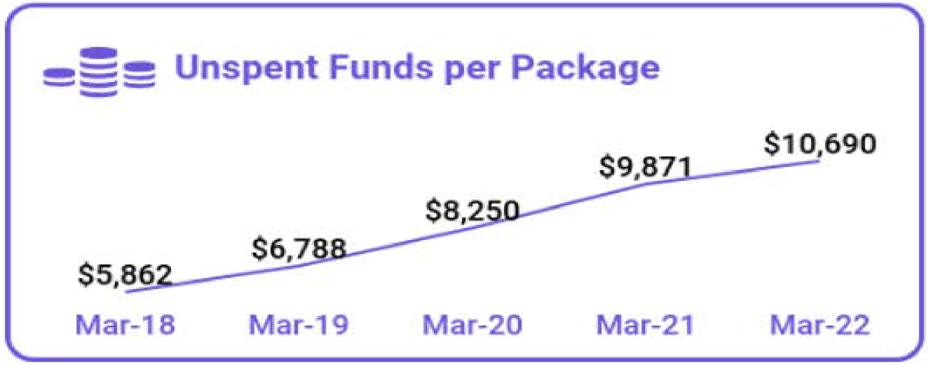
- Revenue per client per day (pcpd) average for Survey participants ($68.38 pcd) decreased by 3.0% (being a $2.15 pcpd decrease)
- Average operating profit per client day decreased by $1.38 pcpd to $4.29 pcpd *(Mar-21 $5.67 pcpd)*
- Direct service costs decreased by $2.06 pcpd *(5.0% reduction)*
- Revenue utilisation has decreased by 2.4% to 85.% (Mar-21 87.9%)
- The average unspent funds per client has increased to average $10,690 per client *(total unspent funds nationally is in excess of $1.9 billion]*
- Staff hours per client per week reduced by 0.20 hours (average 5.31 hours per week)
- Case management cost as a percentage of revenue has increased (12.0% of revenue for Mar-22 YTD compared to 10.5% of revenue for Mar-21)
- Administration and support costs represent 23.6% of revenue which is an increase from Mar-21 at 22.2% of revenue

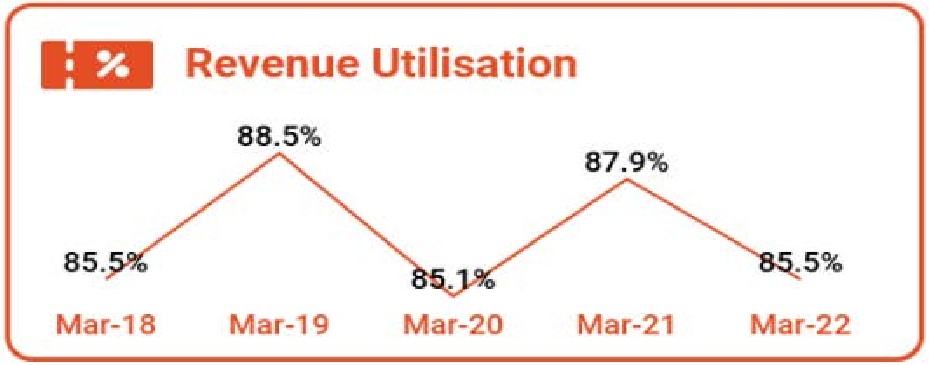
HOME CARE PACKAGE (HCP) - RESULTS SNAPSHOT











HOME CARE PACKAGE (HCP) - SUMMARY RESULTS

Home Care (HCP) Summary Results

Surplus and EBITDA per package (client) declined since Mar-21 period (FY21 $6.05 per client per day)

Revenue utilisation has also declined to 85.5%

Average revenue per client per day has also declined to be to $68.38 pcd

Unspent funds has increased to $10,690 per client

	Mar-22 (52,202 Pkgs)	Mar-21 (43,210 Pkgs)		Difference (YoY)	FY21 (50,567 Pkgs)
Total revenue $ per client per day	$68.38	$70.53	↓	($2.15)	$72.08
Operating result per client per day	$4.29	$5.67	↓	($1.38)	$6.05
EBITDA per client per annum	$1,754	$2,237	↓	($483)	$2,362
Average total Internal Staff hours per client per week	5.31	5.51	↓	(0.20)	5.36
Median growth rate	11.79%	9.80%	↑	2.0%	13.82%
Revenue utilisation rate for the period	85.5%	87.9%	↓	(2.4%)	87.3%
Average unspent funds per client	$10,690	$9,871	↑	$819	$9,855
Cost of direct care & brokered services as % of total revenue	57.4%	58.6%	↓	(1.2%)	58.4%
Care management & coordination costs as % of total revenue	12.0%	10.5%	↑	1.5%	10.5%
Administration & support costs as % of total revenue	23.6%	22.2%	↑	1.3%	22.0%
Profit Margin	6.3%	8.0%	↓	(1.8%)	8.4%

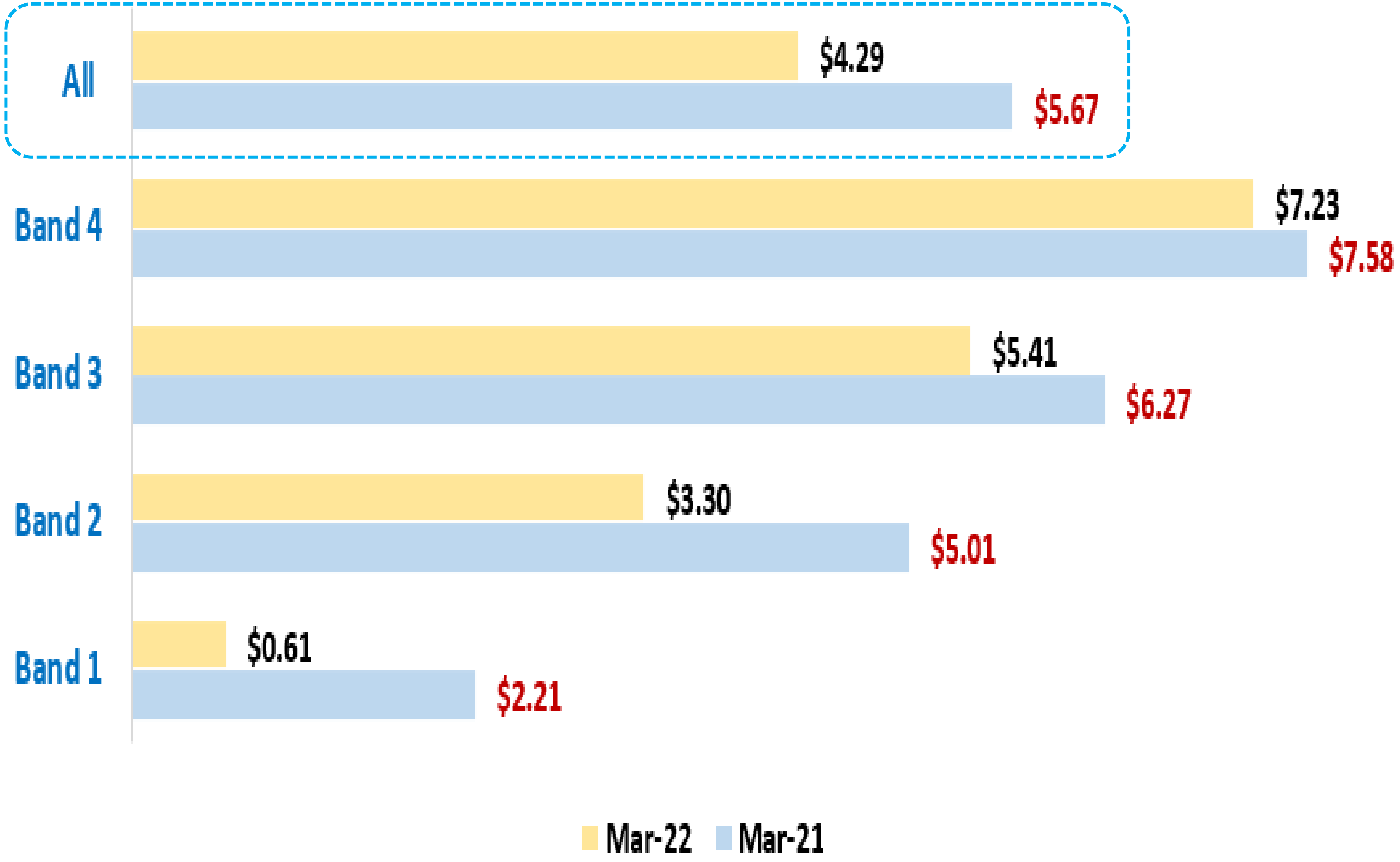
HOME CARE PACKAGE - OPERATING RESULT ($ PER CLIENT DAY)

Operating Surplus per HCP Program Revenue Band

All revenue Bands (Levels) decreased their operating results for Mar-22 YTD. Bands 3 and 4 continue to have the higher financial performance.

The factors affecting sector results can be attributed to:

- Decrease in client revenue per client day, in conjunction with a slight reduction is staff hours per week
- Declining revenue utilisation (85.5% aggregate)
- Care Management costs have increased to 10.5% relative to revenue
- Unspent funds have further increased ($10,690 per client) despite the changes due to Improved Payments Arrangements from 1 September



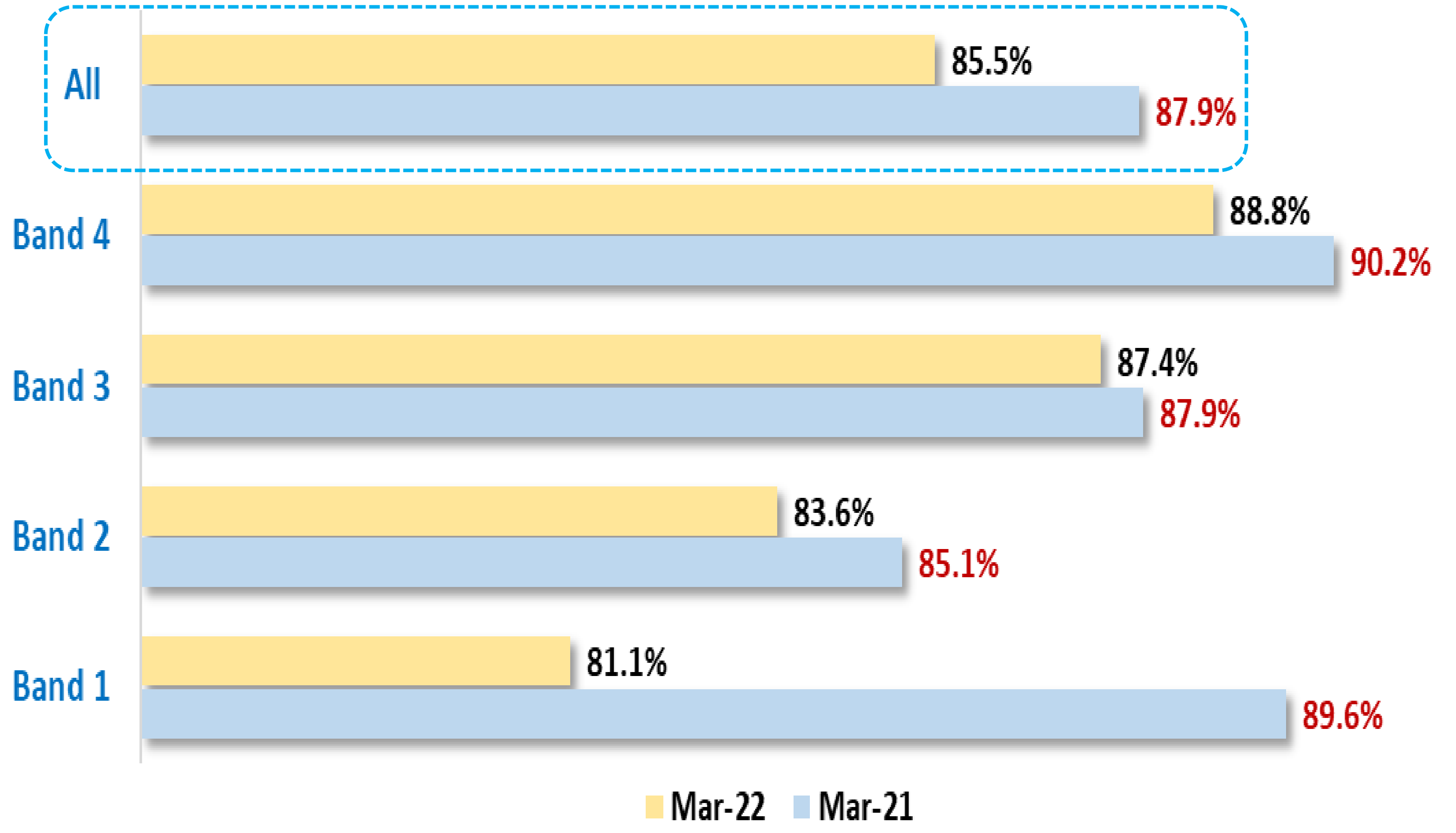
HOME CARE PACKAGE - REVENUE UTILISATION (BY BAND)

Home Care Revenue Utilisation by Band

Home care revenue utilisation (the amount of funding where services have been delivered) has improved in the March 2022 nine month period.

The revenue bands ($ per client per day) are as follows:-

Band 1: Under $47
Band 2: $47 - $67
Band 3: $67 - $87
Band 4: Over $87

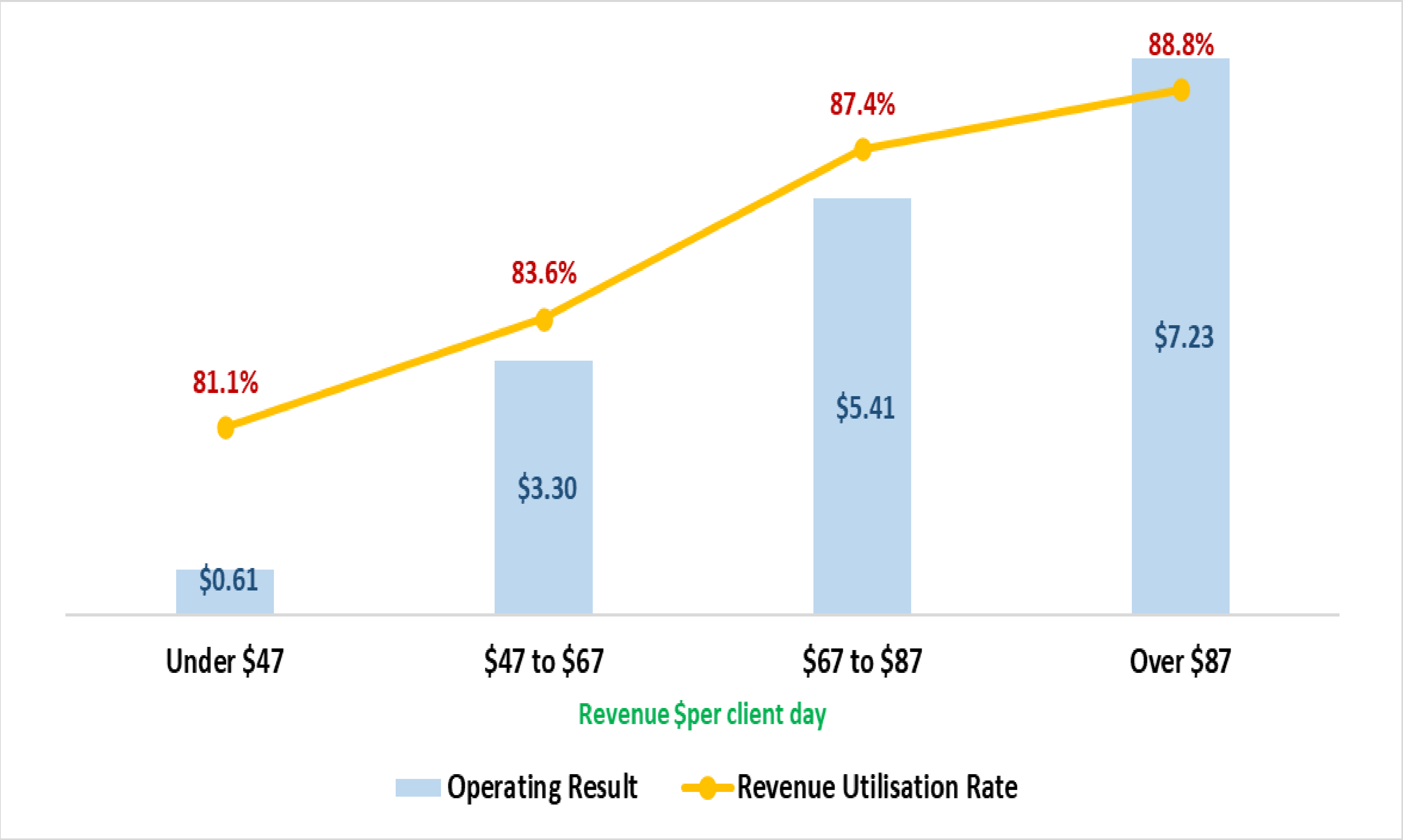


HCP OPERATING RESULT COMPARED TO REVENUE UTILISATION

Analysis of Operating Result relationship to Revenue Utilisation

The graph highlights that where the average revenue per client per day increases (higher level of clinical and allied health service delivery) there is also has a higher revenue utilisation

Providers should be ensuring that they charge an appropriate fee for services provided (not reduce price primarily to increase number of clients)



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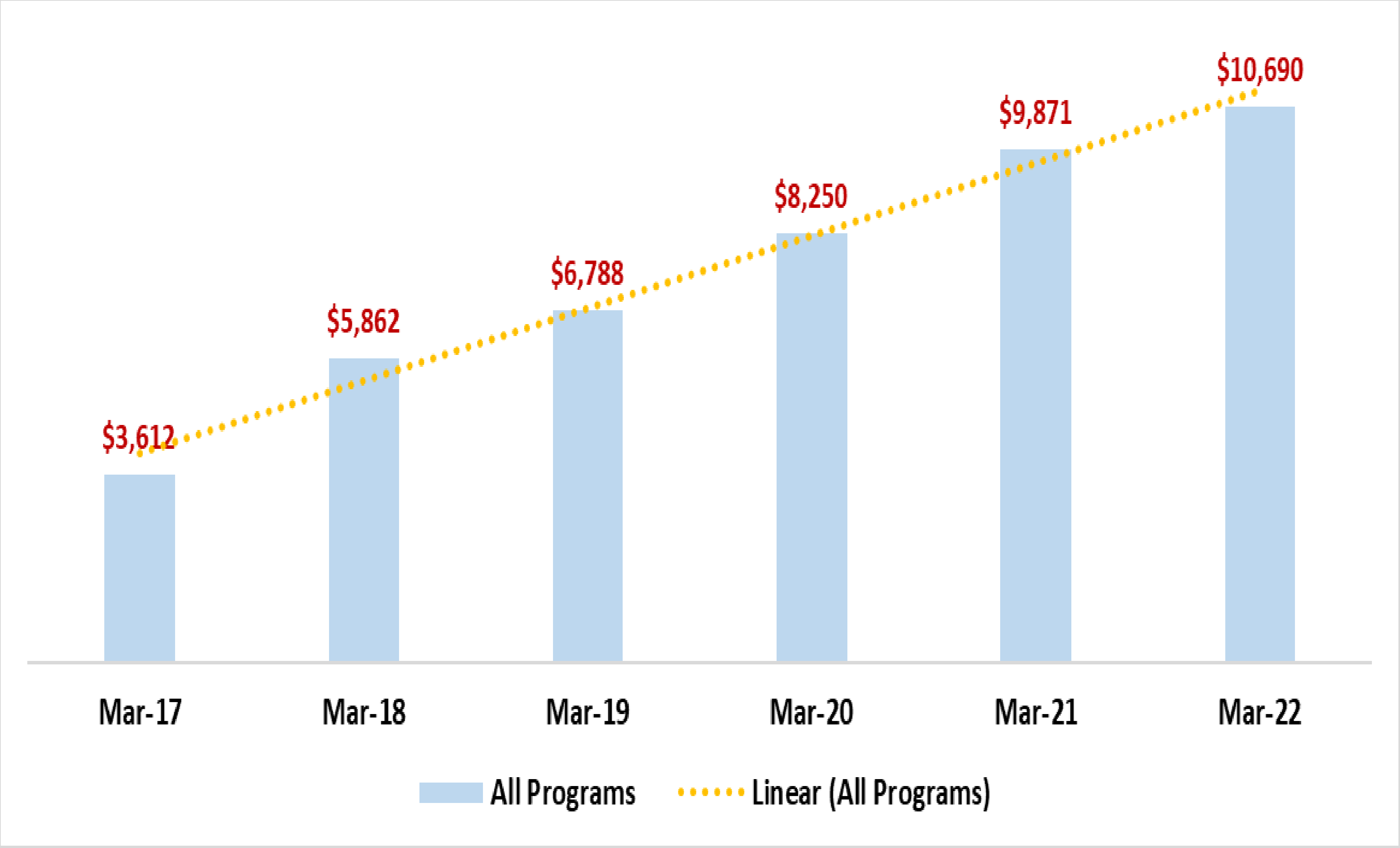
HOME CARE PACKAGE - UNSPENT FUNDS TREND ANALYSIS

Average Unspent Funds per care recipient

Unspent Funds per client increased substantially year-on-year for the Survey *Average*

Note - the amount of unspent funds per package ($10,690) is likely understated due to some amounts held by Services Australia not being included

The proposed funding reforms and Improved Payment arrangements are intended to reduce the impact of unspent funds but we shall not see the effect of this until the full financial year



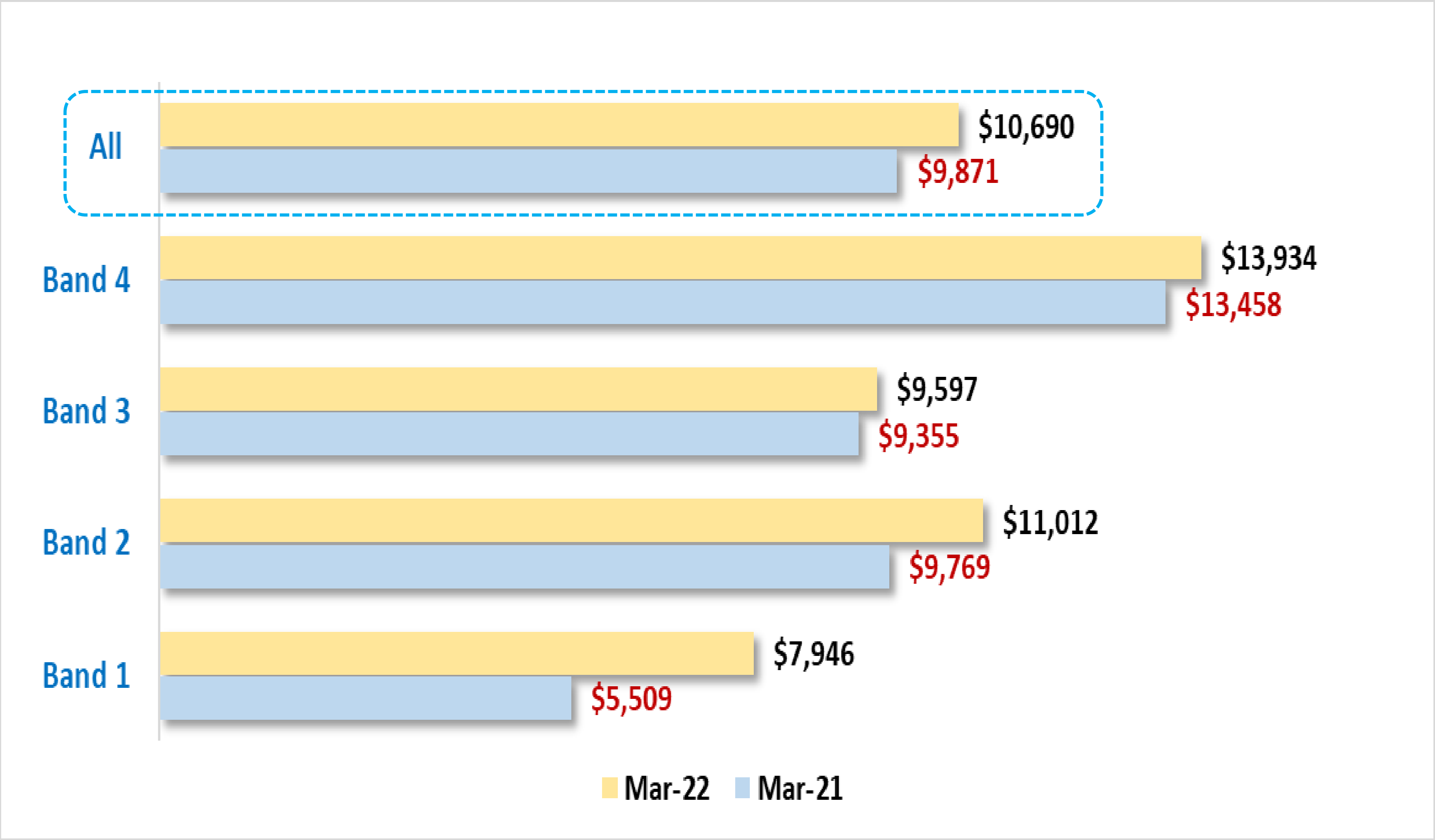
HOME CARE PACKAGE - UNSPENT FUNDS TREND ANALYSIS

Average Unspent Funds per care recipient (by package level)

Unspent Funds per client has stabilised year-on-year (still likely to be in excess of **$1.9 billion**)

Note - the amount of unspent funds per package ($10,690) is likely understated due to some amounts held by Services Australia not being included

Each package level has maintained existing unspent funds (funding utilisation)



HOME CARE PACKAGE - STAFF HOURS PER CLIENT PER WEEK

Survey *(Average)*

Internal staff hours worked per client week	Mar-22	Mar-21		*Difference*
Direct service provision	3.62	3.94	↓	(0.32)
Agency	0.11	0.10	↑	0.01
Care management & coordination	1.05	0.99	↑	0.05
Administration & support services	0.54	0.48	↑	0.05
Total Staff Hours	**5.31**	**5.51**	↓	**(0.20)**

Staff Hours per client per week for Survey *Average* (All Programs)

The *Average* direct care hours per client per week have slightly declined from the levels in Mar-21 to Mar-22 (noting the slight decline in client revenue). The impact of the decrease in direct service hours accounts for the overall decrease in staff hours. It should be noted that Care Management has increased to over 1 hour per week (including Levels 1 and 2 care recipients).

It is important to note that the staffing hours are for direct care service delivery by providers to clients (care recipients). These hours do not include sub-contract services which may include home maintenance, cleaning, social support and allied health.

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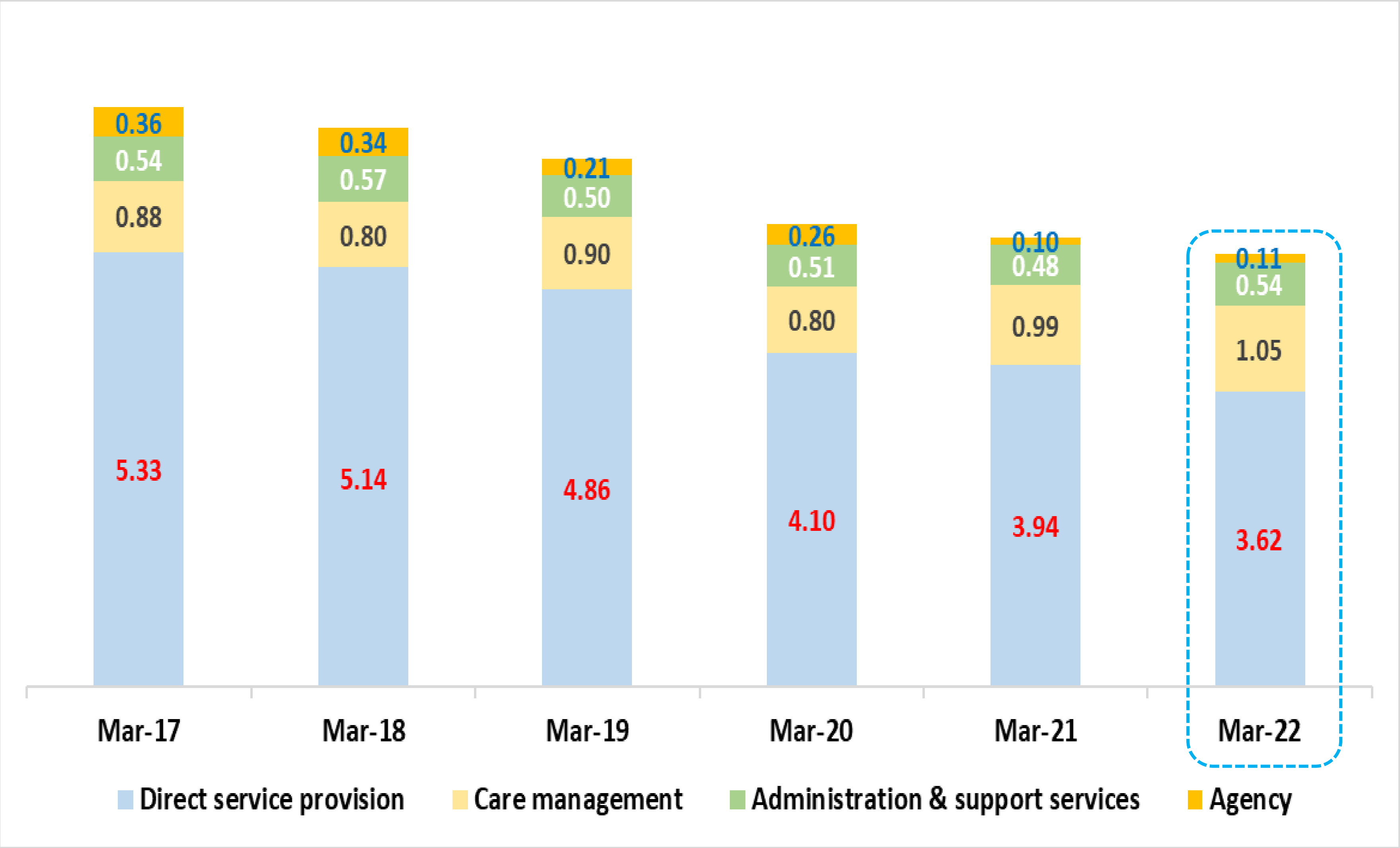
HOME CARE PACKAGE - STAFF HOURS PER WEEK TREND

Staff Hours by Category Trend Analysis

There has been a consistent decline in the number of direct service staff hours, some of which has been replaced by tele-health services.

Brokerage (sub-contract) hours has increased proportional to the decrease in internal staff hours

As with all aged care services, staffing has become the most critical issue – finding new staff and staff retention in line with the increased package numbers



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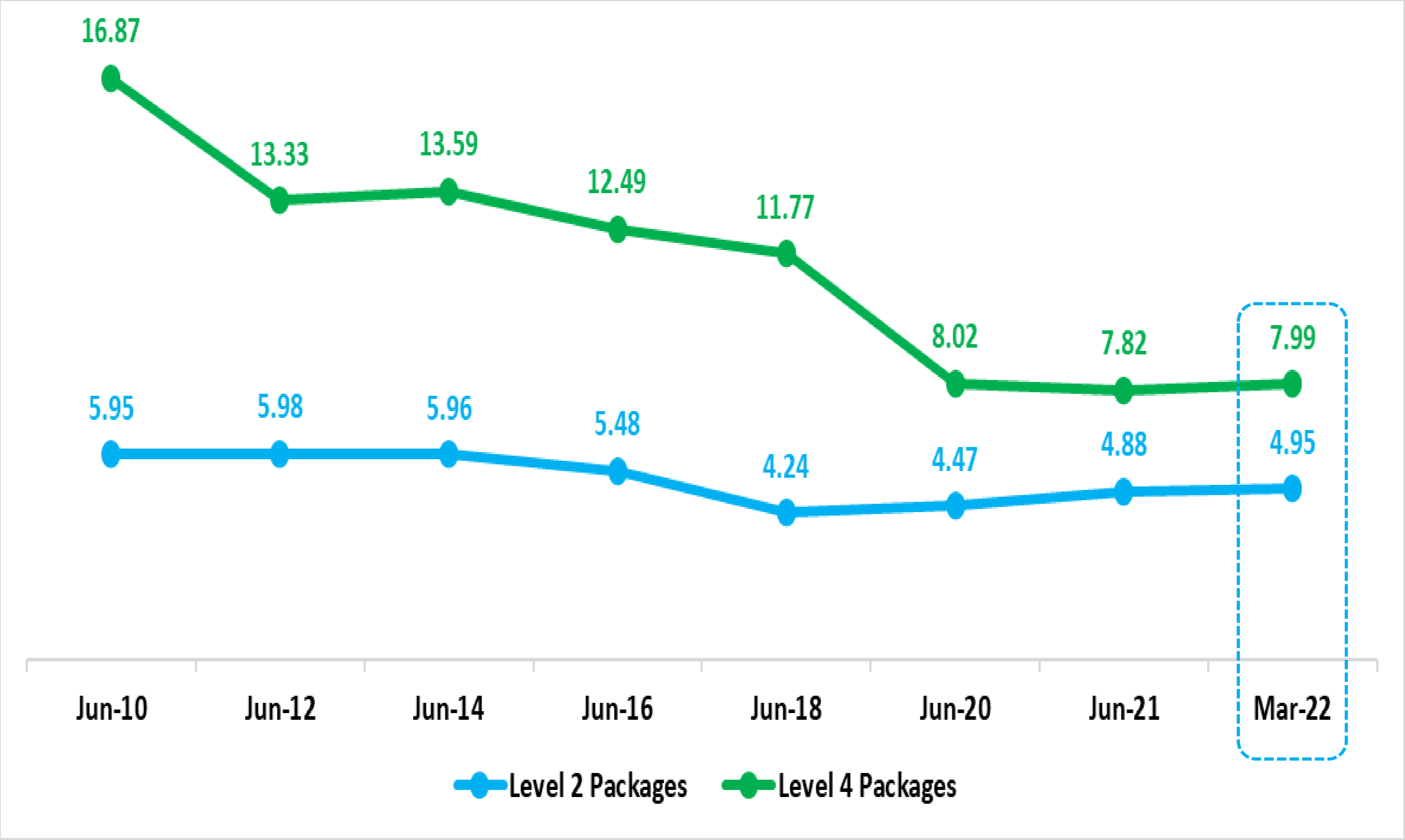
HOME CARE PACKAGE - STAFF HOURS HISTORICAL TREND ANALYSIS

Staff Hours Historical Trend Analysis

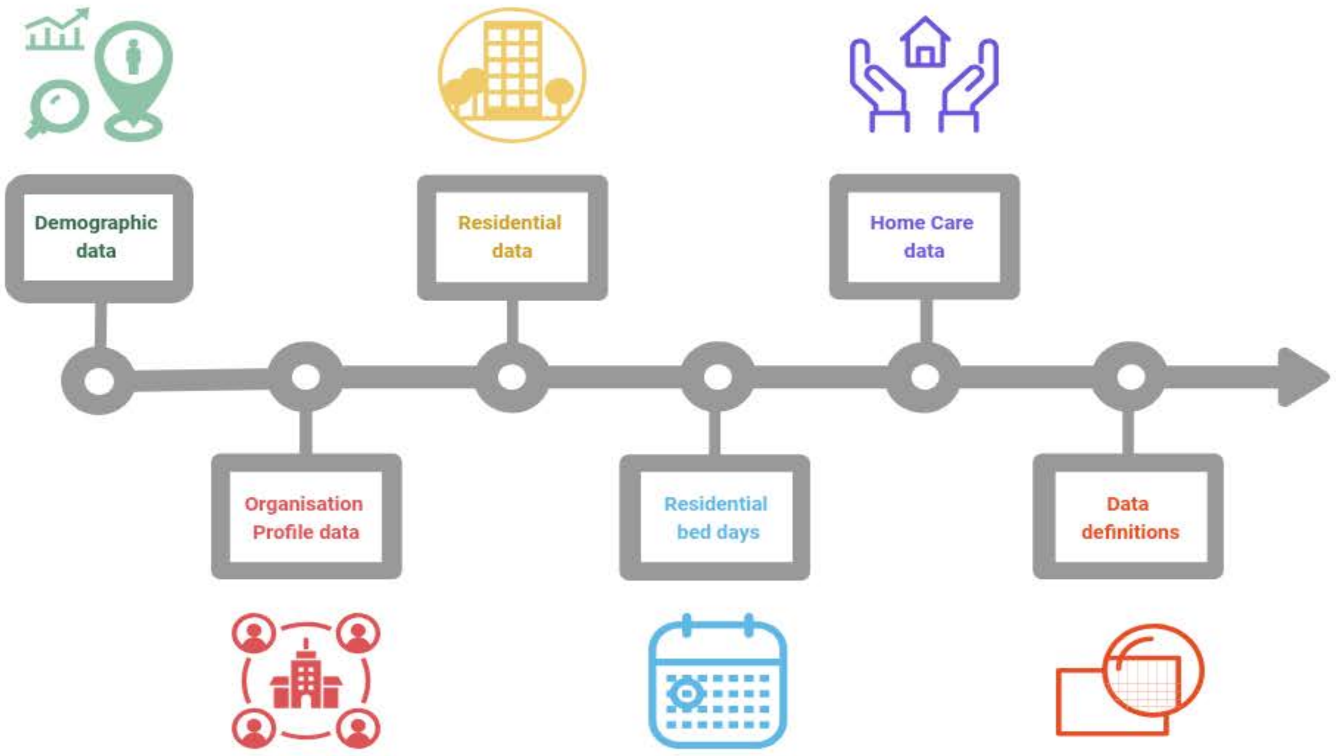
The graph depicts the total number of direct care service delivery hours per client per week from June 2010 to March 2022

Level 4 packages (highest care needs) has reduced significantly in that period whereas the lower client packages (level 2) has remained fairly consistent.



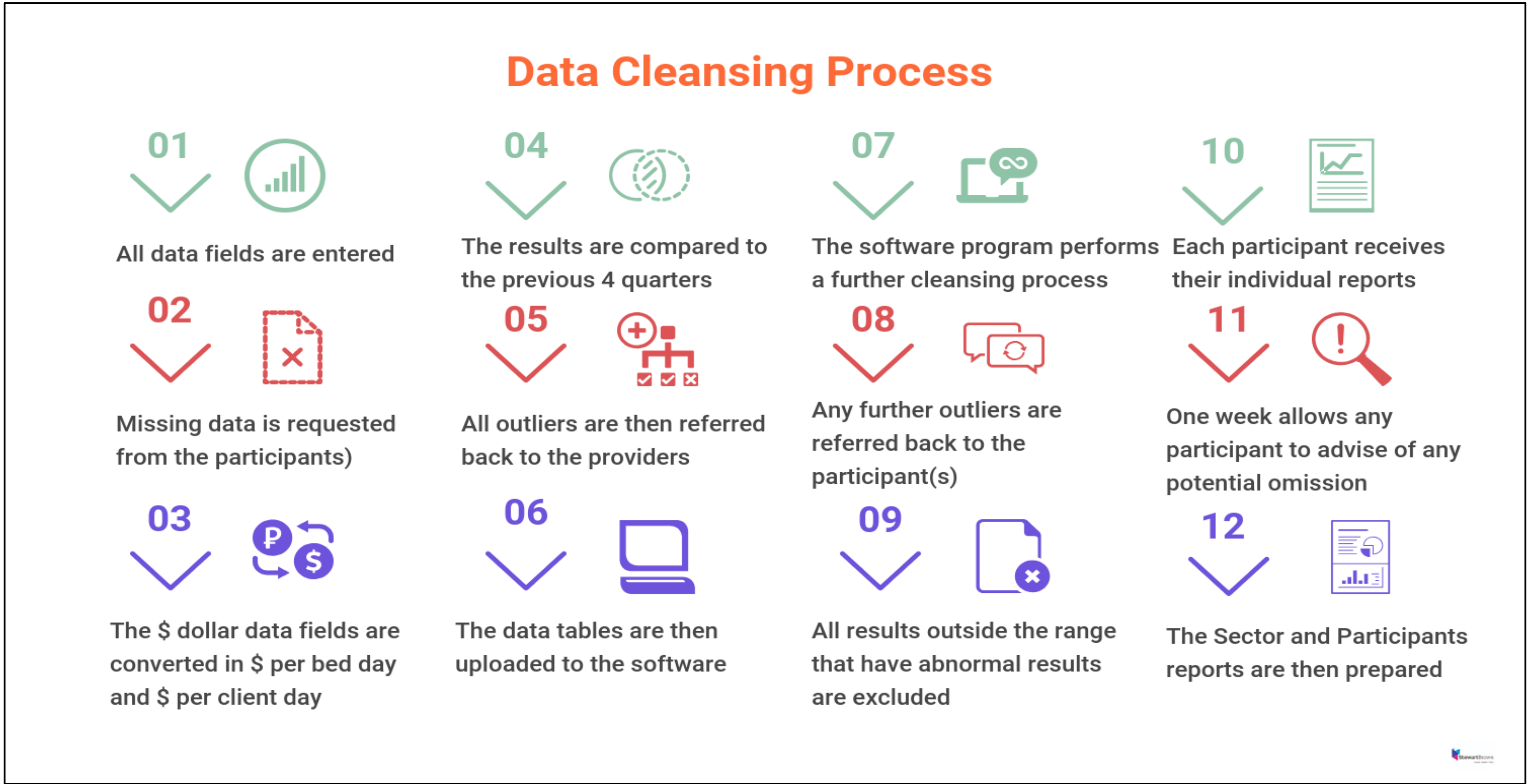
AGED CARE FINANCIAL PERFORMANCE SURVEY
METRICS AND DATA SET COVERAGE

Data Collection Process



- Each tab (spreadsheet) requires an extensive level of input
- Each row must be completed
  The only tabs not completed are where it is not applicable
- There is a significant amount of non-financial data collected, including staff hours worked
- The Organisational Profile data are cross referenced to the audited General Purpose Financial Statements
- The Data Definitions are important - these must be strictly adhered to as it ensures accurate comparability

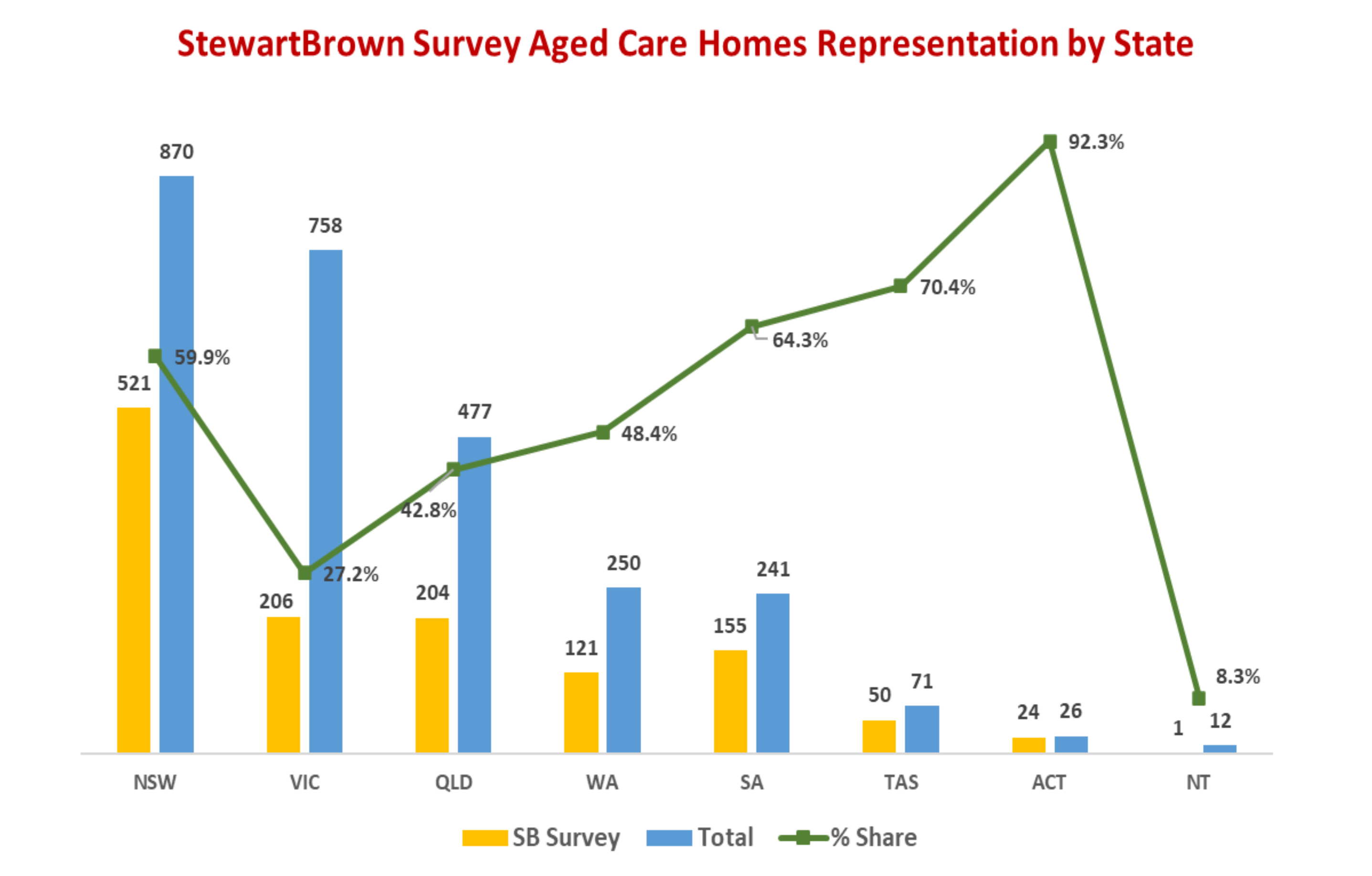
STEWARTBROWN - AGED CARE SURVEY METRICS



RESIDENTIAL SURVEY METRICS

Number of Residential homes in Survey	Total
StewartBrown Residential Survey	
Homes included	1,166
Homes excluded	116
Survey total	**1,282**
GEN Aged Care Data Service Listing (30 June 2021)	
Total	**2,705**
Coverage % = (A)/(B)	**47.4%**

Number of Residential Places in Survey	Total
StewartBrown Residential Survey	
Places included	94,198
Places excluded	8,817
Survey total	**103,015**
GEN aged care Data Service Listing (30 June 2021)	
Total	**191,029**
Coverage % = (A)/(B)	**53.9%**



State/territory	NSW	VIC	QLD	WA	SA	TAS	ACT	NT	Total
SB Survey	521	206	204	121	155	50	24	1	1,282
Total	870	758	477	250	241	71	26	12	2,705
% Share	*59.9%*	*27.2%*	*42.8%*	*48.4%*	*64.3%*	*70.4%*	*92.3%*	*8.3%*	*47.4%*

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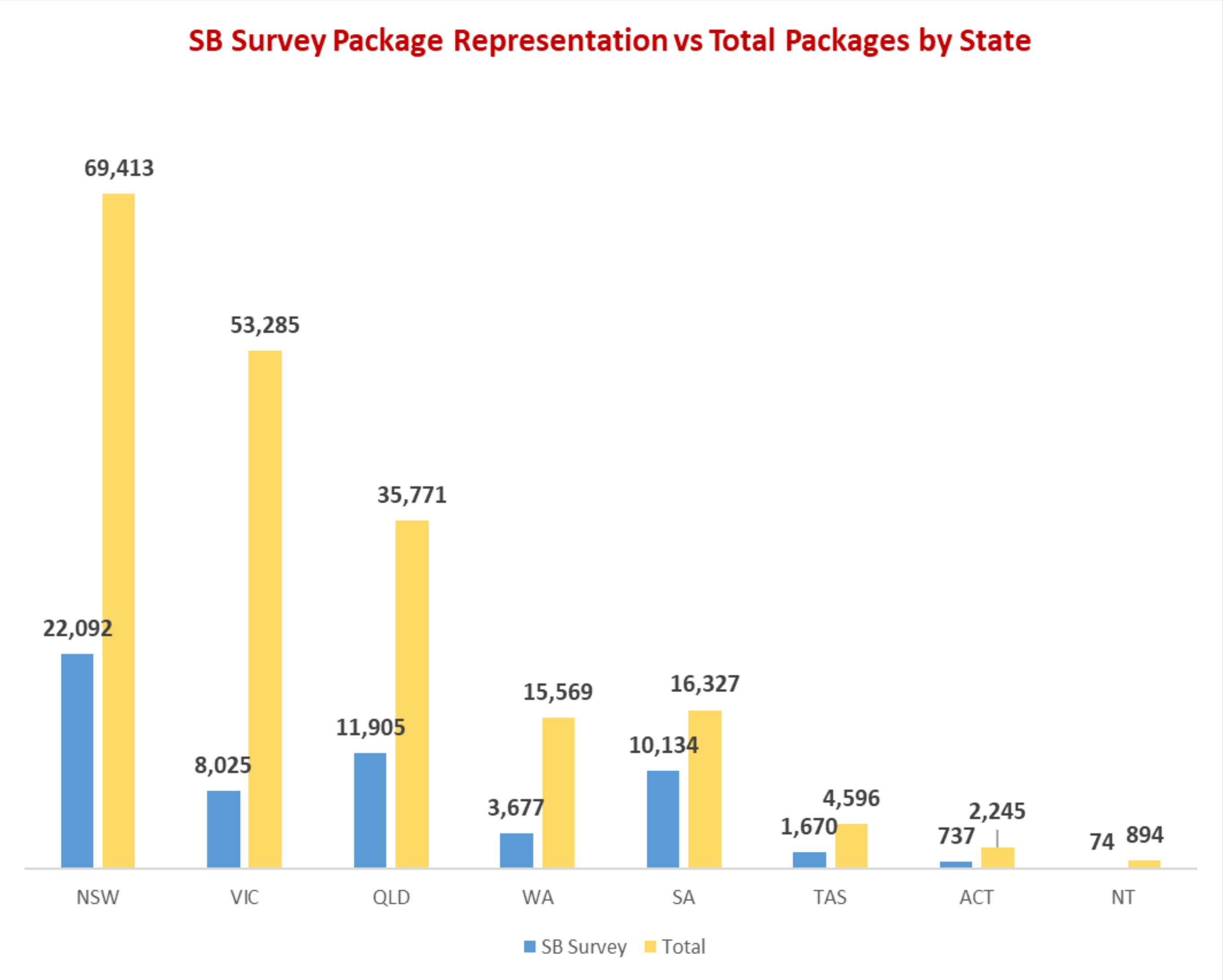
HOME CARE SURVEY METRICS

Number of Home Care Packages in Survey	Total
StewartBrown Home Care Survey	
Package included	52,202
Package excluded	6,112
Survey total	**58,314**
GEN Aged Care Data Service Listing (31 December 2021)	
Total	**198,109**
Coverage % = (A)/(B)	**29.4%**

State/Territory	SB Survey	Total	% Share
NSW	22,092	69,413	*31.8%*
VIC	8,025	53,285	*15.1%*
QLD	11,905	35,771	*33.3%*
WA	3,677	15,569	*23.6%*
SA	10,134	16,327	*62.1%*
TAS	1,670	4,596	*36.3%*
ACT	737	2,245	*32.8%*
NT	74	894	*8.3%*
Unknown	0	9	*0.0%*
Total	58,314	198,109	*29.4%*



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